

#### Republika ng Pilipinas

# PANGASIWAAN NG DAUNGAN NG PILIPINAS



#### (PHILIPPINE PORTS AUTHORITY)

Marsman Bldg 22 M de San Francisco South Harbor, Manila 1018

# SEP 1 2 1996

# PPA ADMINISTRATIVE ORDER NO. 13 - 96

TO : All Cargo Handling Contractors

PPA Department/PDO/PMO Managers and

All Others Concerned

SUBJECT . Prescribing PPA Performance Standards and Rating System for Cargo Handling Contractors

and Providing Sanctions Therefor

#### 1. AUTHORITY

- 1.1 Secs. 2 (a) and (b), Article II; 6 (a), (111) and (x), Article IV, and Sec 26 (a), Article VIII of P. D 857, Revised Charter of PPA
- 1 2 Sec. 12.04 of PPA A O No. 10-81 dated 13 April 1981, General Conditions on all Contracts/Permits for the Management and Operations of Cargo Handling Services
- 1 3 Pertinent provisions of Cargo Handling Contracts concluded pursuant to
  - 1 3 1 PPA M. C No 08-88 dated 08 February 1988 prescribing Policies on the Cargo Handling Contract System;
  - PPA M C No 32-88 dated 13 October 1988 providing Supplemental Guidelines in the Evaluation of Applications for Renewal of Contracts or Permits to Operate Cargo Handling and Other Related Services in the Port
  - 1 3.3 PPA A O No 03-90 dated 14 May 1990 stipulating the Implementing Guidelines on the Cargo Handling Contract System, and,
  - 1 3 4 PPA A O No 10-95 dated 13 January 1995 prescribing Guidelines on the Revocation/Cancellation of Contract/Permit for Cargo Handling Services or Cargo Handling Contract Recall (CHCR)

# 2 TITLE/DEFINITION

- 2.1 This Administrative Order, which establishes the Performance Standards (Appendix I) and Rating System (Appendix II), shall henceforth be known and cited as the PPA "Performance Standards and Rating System for Cargo Handling Contractors (PSRS).
- 2.2 "Performance Standards refers to the obligation of the handling Contractor to operate cargo handling/related services as provided าท their Authority and/or contract/permit/Hold-Over PPA rules and prescribed bу other government regulations.
- 2.3 "Rating System" is the process by which the level of performance of the cargo handling Contractor is measured according to the standards set by the Authority.'

#### 3. PURPOSE

To establish a Performance Standards and Rating System for cargo handling contractors.

#### 4. SCOPE

This Order shall apply to cargo handling Contractors in government ports under the jurisdiction of the Philippine Ports Authority (PPA).

### 5. OBJECTIVES

- 5 1 To professionalize the management and operations of cargo handling/related services.
- 5 2 To instill greater discipline in the management and operation of cargo handling/related services.
- 5.3 To enhance the efficiency, safety and economy of the management and operations of cargo handling/related services.
- 5.4 To rationalize the grounds for the cancellation or termination of cargo handling contracts/permits

### 6 **GUIDELINES**

In the implementation of this Order, the following guidelines shall be complied with:

- 6 1 Any of the grounds hereunder specified shall be considered as grave violation and constitute sufficient cause for the cancellation/termination of contract/permit for cargo handling/related services:
  - 6.1.1 Refusal of the Contractor to make available to COA auditors or PPA officials (who are vested with authority to conduct audit) its books of accounts and other documents for inspection and examination as provided in its contract/permit.
  - 6.1.2 Refusal of the Contractor to submit to PPA supervision, inspection and/or overseeing by the Authority and/or its duly authorized representative.
  - 6.1.3 Failure of the Contractor to provide and maintain existing and committed equipment stated in its contract.
  - 6.1.4 Failure of the Contractor to attain the committed annual production rates as provided in its contract, taking into account obtaining operational conditions.
  - 6.1.5 Failure of the Contractor to remit any two (2) monthly committed fee installments and/or government share from due date.
  - 6.1.6 Failure of the Contractor to pay to its employees, laborers, stevedores and dockworkers salaries or wages in accordance with the minimum wage law or failure to remit premiums to SSS. Medicare and fringe benefits as their obligations fall due.
  - 6.1.7 Failure of the Contractor to post the prescribed performance bond within one (1) month after the execution of the contract or renew the same within one (1) month upon expiration of said bond
  - 6.1.8 Change of control of the company/firm arising from its sale, assignment, transfer or subcontract or other disposition of capital stock by the Contractor without the prior written consent/approval of the Authority

- 6.19 Involvement/Participation of the Contractor in smuggling or related activities through any of its corporate officers and ranking management officials or employees from the rank of supervisor or higher and by taking advantage of their free access to the port premises and the vessels calling at the port resulting to the prejudice of the PPA, port users or others concerned.
- 6.1.10 Involvement of the Contractor or allowing others to engage in any other practices that will unduly cause termination/suspension/disruption of the operations of cargo handling/related services
- 6.2 The Internal Control Department (ICD) and/or Internal Control Staff (ICS), the Offices primarily responsible for conducting the audit of cargo handling/related services, shall not rate the Contractor when the latter has, committed any of the grave violations under paragraph 6.1. However, said violation and other findings shall be qualitatively stated in the audit report
- 6.3 When there is no violation of any of the grave offenses under paragraph 6.1 hereof, the Contractor shall be rated in accordance with the PSRS including the items under subparagraph nos. 6.1.1 to 6.1.7.
- 6 4 When the Contractor's performance is rated below 70%, cancellation/termination of its contract/permit to operate cargo handling/related services shall be initiated in accordance with the procedures/guidelines prescribed in PPA A.O. No. 10-95 dated 13 January 1995.

# 7. INCENTIVES

In case of tie in the evaluation of bids of cargo handling services between a bidder and the cargo handling operator of said services whose latest performance was rated Outstanding, the award shall be given to the latter

#### 8 SANCTIONS

The Contractor whose contract has been cancelled/terminated shall be disqualified from participating in any public bidding for cargo handling/related services to be conducted by PPA.

The foregoing sanctions shall be without prejudice to any civil and/or criminal liabilities that may be filed with and adjudicated by a court of competent jurisdiction

#### 9. SEPARABILITY CLAUSE

If for any reason, any section or part of this Order is declared unconstitutional or invalid by competent authority, the declared invalid section or part thereof shall not affect the other sections or parts to which such declaration or nullity does not apply or relate

# 10. REPEALING CLAUSE

This Order amends/modifies pertinent provisions of PPA Administrative Order No. 10-95 and other PPA issuances inconsistent herewith.

# 11. EFFECTIVITY CLAUSE

This Order shall, after approval by the Board of Directors of the Authority, take effect January 1, 1997 following its publication in a newspaper of general circulation.

CARLOS L. AGUSTIN General Manager

Published in the following newspapers:

- 1. Philippine Star
- 2. Manila Standard)

Date of Publication: Nov. 15, 1996

#### APPENDIX I to PPA A.O. No. 13 - 96

# PERFORMANCE STANDARDS FOR CARGO HANDLING CONTRACTORS

#### I. ORGANIZATION AND MANAGEMENT

#### A. Visitorial Powers

The Contractor shall make available at all times during office hours, for inspection, examination and audit by the Authority, COA and other government agencies exercising visitorial powers, books of accounts, properties, inventories, payrolls, financial records and other records concerning cargo received and delivered by the Contractor as well as labor agreements and contracts; provided that the authority to inspect, examine and audit shall be exercised by the visiting officials concerned pursuant to and within the limits of the duties and functions vested upon their respective offices and express provisions of law.

(Ref. PPA A.O. 10-81, Section 8.02)

# B. Submission to Supervision and/or Overseeing by the Authority

The Contractor shall submit to supervision, inspection and/or overseeing its operations and financial transactions by the Authority thru the Port Manager concerned or his duly authorized representative to insure faithful compliance with the provisions of the contract, and such directives, rules and regulations as the Authority may promulgate from time to time

The Cargo Handling Compliance Report herein attached as Annex 'A shall be used as basis for ascertaining the Contractor's compliance

(Ref. PPA A.O. 10-81, Sec. 8 03)

### C Registration with Government Agencies

Contractor shall possess а management handling/related contract/permit to operate cargo services fromPPA. Ιt shall be registered with BDT or DTI, BIR, SSS and shall possess a current Mayor's Permit. If the Contractor is a corporation, its Articles of Incorporation and any amendment thereto shall be registered with SEC. For a Cooperative, its Constitution and By-Laws shall be registered with the Cooperatives Development Authority.

The above are basic legal requirements for a business to operate. Some of these have to be renewed, hence, compliance has to be evaluated.

#### D. Functional Units

Contractor's organizatıonal structure shall provide adequate administrative and fiscal control over resources/property of the company as well as in the conduct of its operations. The functional structure shall include units to handle administrative, finance and operations as well as support services such maintenance of equipment and safety and security property and personnel. Each functional unit shall have clearly defined activities to be undertaken and delegation of authority to ensure smooth flow of business transactions and accomplishment ofıts objectives.

# E. Training of Personnel

Based on TNA conducted by PPATC, PDO, PMO or HRDC, the Contractor shall submit, for approval of the PMO, a training program for its dockworkers, which shall contain, among others, course design duly approved by PPATC, schedule, venue and the agency/outfit (gov't. or private) that will conduct the trainings. One hundred percent (100%) of personnel recommended for training as a result of the TNA conducted shall have undergone training within two (2) years from the conduct of the TNA.

Non-port related trainings shall be reported to the PPATC through the PMO

#### F Labor Management Relations

The Contractor shall not hire persons below 18 years of age

The Contractor shall pay its workers in accordance with existing laws on wages, overtime rates, night differential premium and others.

Laborers shall be rotated in a manner that everyone is given equal earning opportunity. The total working hours in a month shall be fairly distributed among the pool of them. The Contractor shall submit to the PMO concerned, for approval, a labor rotation system that will give its regular workers equitable earning opportunity. The system, once approved, shall be subject to review if properly implemented.

Wages of workers shall be paid directly to them. On-Call/Rotation workers shall be paid their wages weekly. Daily/Monthly paid workers shall be paid their wages in accordance with Contractor's existing payroll system.

Payroll of personnel/workers shall contain complete information as to the period, rate, no. of hrs/days worked, amount of gross pay, deductions, net pay and signature

All workers shall possess SSS ID. Contributions for insurance/retirement premiums, Medicare and ECC and loan payments to SSS shall be fully remitted in accordance with the prescribed schedule

The Contractor shall maintain a Trust Fund for laborers as may be prescribed by PPA, to be used only for the benefits of laborers who resign/retire or have been retrenched or whose services have been terminated due to changes in cargo handling contractors. The laborers shall be entitled to at least the minimum benefits as provided under the Labor Code, as ammended

bank acceptable to PPA and shall not be withdrawn without the concurrence of the Authority through the Port Manager or his authorized representative

All facilities (recreational and social) and benefits prescribed in the CBA, labor laws and PPA AO 10-81 shall accordingly be provided by the Contractor

(Ref Sec. 7.01, 7 04-05, 7 07 Article VII, Sec 2 04, Article II of A O 10-81 and PPA MC No 05-95)



# G ID and Uniform

The Contractor shall issue IDs to its laborers and provide at least two (2) sets of uniform a year

No worker/laborer shall be allowed to work without wearing IDs/uniforms.

(Ref: Section 1.1 of A.O. 22-77)

#### H. Medical and Dental Attendance

The Contractor shall provide free medical and dental attendance to his laborers/employees in accordance with the Dockwork Safety and Health Standards (DSHS).

The provision of the DSHS requiring the Contractor to provide an emergency clinic may not be complied with provided that there is an emergency hospital or dental clinic which is not more than five (5) kms. away from the work place if situated in an urban area or which can be reached by a motor vehicle in 25 minutes of travel if situated in a rural area, and the Contractor has facilities readily available for transporting a worker to the hospital or clinic in case of emergency.

Provided further that, the Contractor shall enter into a written contract with the hospital or dental clinic for the use thereof in the treatment of workers in case of emergency.

(Ref: DSHS and Section 5, Rule 1, Book IV Rules and Regulations Implementing the Labor Code)

# II. PRODUCTIVITY

#### A Manpower

Labor force shall be properly organized into as many groups with complete complement of work force of gang boss/foreman, winchman, signalman and dockworkers/ stevedores and checker as are necessary to adequately meet a particular type of operation. Said labor force shall be priorly notified so that it shall be available within one (1) hour from receipt of notice of readiness for domestic vessels and boats and within four (4) hours for foreign vessels.

(Ref: Sec. 7.03 of A.O 10-81)

# B. Cargo Handling Equipment/Gears

# Provision of Minimum and Procurement of Committed Cargo Handling Equipment/Gears

The Contractor shall provide the minimum and procure the committed cargo handling equipment and gears specified in the contract/permit.

(Ref. Contract/Permit or Sec. 2.01 and 2.02 of A.O 10-81)

#### Equipment Maintenance

The Contractor shall, at all times, maintain its equipment, tools and gears in good running condition to adequately meet the day-to-day needs. For purposes of monitoring compliance, the Contractor shall maintain a monthly utilization record of all its equipment A duly certified Monthly Equipment Utilization Report shall be submitted for validation by the PMO

If full compliance cannot be attained by the cargo handling Contractor, substantial compliance to equipment maintenance shall be certified by the PMO Otherwise, rating shall be 'zero'

(Ref: Sec 2.01 of A.O. 10-81, Contract/Permit)

# C. Cargo Handling and Location System

The Contractor shall adopt the most expedient and safest method and/or style ofhandling (loading/discharging) diversified cargoes utilizing appropriate cargo handling gears/devices under conditions area obtaining in the taking into consideration vessel type and cargo

- a. Type Container, loose/breakbulk, liquid bulk, solid bulk
- b. Packaging Bag/sack, carton, crate, cylinder, drum, etc.
- c. Size, Shape and/or Configuration
- d. Weight
- e. Classification whether dangerous cargo, etc.

Likewise, the Contractor shall have an effective cargo location system and shall systematically pile and segregate cargoes within 24 hours after their discharge from vessels according to their marks, numbers, registries, etc. It shall be able to locate any cargo within one (1) hour from presentation of Bill of Lading/Delivery Permit. The cargo location system shall be confirmed and approved by the PMO.

The nature and type of packaging of cargoes shall be considered when stacking cargoes. The Contractor shall maximize utilization of storage areas with provisions for aisles measuring at least three (3) meters in width for the uninterrupted movement of equipment. Outbound and inbound cargoes shall be stored separately and that the storage space for delicate, highly valuable and pilferable cargoes, bad order and dangerous cargoes shall be delineated.

The method(s) so adopted by the Contractor in handling materials/cargoes and/or in storing/stacking the same shall be in conformity with the provisions of Article XIV of the DSHS.

(Ref: Sec 4.09, Article IV of PPA A.O. 10-81 and DSHS)

#### D Processing and Documentation

The Contractor shall, upon receipt of complete documents, process the same to the satisfaction of port users and release said cargo within the following time frames

For domestic - within one (1) hour For foreign - within five (5) hours Yardstick to be used in rating shall be written complaint(s) against the cargo handling Contractor

Entry/Withdrawal of cargoes shall be covered by the following documents or their equivalent and, whenever applicable, cleared by PMO operations personnel

- 1. Withdrawal of Inbound Cargoes
  - a) Bill of Lading
  - b) Arrastre OR/Charge Invoice
  - c) Delivery Receipt/Gate Pass
  - d) Bureau of Customs Import Document
- 2. Entry of Outbound cargoes
  - a) Bill of Lading
  - b) Arrastre OR/Charge Invoice
  - c) Bureau of Customs Export Document

An accurate account of cargoes loaded and unloaded per vessel shall be made in the loading and unloading Tally Sheets which shall be summarized in a Discharging/Loading Report supported by Foreman's Report or Statement of Fact.

(Ref. Section 4.01-4.04 of A 0. 10-81)

#### E Production Rate

The Contractor shall meet the required production rate prescribed per contract or permit. In the absence of a contract/permit, the production rate derived from VOCs for a period of one year shall be used as basis.

(Ref. Contract/Permit)

# F Records of Shipcalls, Labor Productivity and Cargo Handled

The Contractor shall maintain a complete record of shipcalls per type of vessel, destination and frequency, labor productivity by type of operation; and, cargo tonnage handled by type of cargoes, e g bulk, breakbulk, containerized

(Ref: Section 8.01 of A.O 10-81)

# G Reports

- 1. There shall be proper implementation/ operationalization of Vessel Operations Commitment (VOC).
- 2. Post Vessel Operation Evaluation Report (PVOER) shall likewise be properly accomplished and submitted on time to PPA.

Further, the Contractor shall accomplish and submit to the PMO not later than 24 hours after completion of the discharging and loading operations, other accurate and true operational reports, including but not limited to "Discharging/Loading Report."

(Ref: Section 4.01-4.04; 8.01 of A.O. 10-81; PPA A.O. 02-95 and local issuances)

#### III. OPERATIONS

#### A Safety

# Safety Committee, Safety Program and Safety Officer

The Contractor shall organize a Safety Committee and employ a Safety Officer in accordance with the Dockwork Safety and Health Standards (DSHS). The Committee must be active and shall formulate a Safety Program which shall be fully implemented by the Contractor.

#### First Aider

In all workplaces where there are more than one workshift, the Contractor shall provide for each shift the services of a part time first aider if the number of workers is not more than 50 and full time first aider if the number of workers is over 50. The appointed/designated first aiders shall possess a formal training on first aid. A mere designation of a first aider with no training shall not be allowed.

#### First Aid Boxes

The Contractor shall make available at every working place a sufficient number of suitable and adequately stocked first aid boxes or cupboards. The contents of first aid boxes shall comply with the relevant provisions of the Philippine National Red Cross and other appropriate national regulations and standards. The minimum requirement are as follows.

| a. | Mosquito Forcep                  | 1  | pc.   |
|----|----------------------------------|----|-------|
| b. | Bandage Scissors                 | 1  | pc    |
| c. | Hot Water Bag                    | 1  | pc.   |
| d  | Ice Bag                          | 1  | pc.   |
| е  | Penlight with Battery            | 1  | pc    |
| f  | Absorbent Cotton                 | 1  | roll  |
| g. | Gauze Tape                       | 1  | roll  |
| h. | Triangular Bandage               | 5  | pes   |
| 1  | Elastic Bandage (5 x 2)          | 1  | roll  |
| J  | Gauze Pads                       | 10 | pcs   |
| k  | Band-Aid Plaster Strip           | 10 | pcs.  |
| 1  | Surgical Gloves (Disposable)     | 5  | pairs |
| m. | Rubbing Alcohol (70%)            | 1  | cont  |
| n  | Hydrogen Peroxide                | 1  | bot   |
| ο. | Caladryl                         | 1  | bot   |
| р  | Betadine Solution or Terramycine | 1  | bot   |
| g  | Eye-Mo/Visine eye drops          | 1  | bot   |

#### Optional:

a. Oral Thermometer 1 pc

b. BP Apparatus

c. Kidney Basin

c. Medicines, in consultation with physicians, for.

Headache Dızzıness Fever

1 pc

Diarrhea Stomach ache Pain Reliever Colds/Coughs.

Nothing, except appliances or requisites for first aid, shall be kept in first aid boxes or cupboards. They shall contain simple and clear instructions to be followed in emergencies. Necessary replenishment of contents shall be made regularly.

#### Safety Signs/Slogans

The Contractor shall post in strategic locations adequate safety signs/slogans in all workplaces.

#### Drinking Water Facility

The Contractor shall provide and maintain drinking water facilities for common use. Containers with potable water shall be fitted with a cover and faucet. Such containers shall be labelled "For Drinking Only" Where water provided for use in dockwork, including fire protection, is unsuitable for drinking purposes, conspicuous points of supply shall state clearly that such water is not fit for drinking.

#### Toilet Facility

The Contractor shall provide at each workplace toilet facilities following the ratios, per shift, prescribed below

- 1. When the number of workers is not more than twenty (20) the required minimum number of facilities shall be one toilet seat and one (1) urinal;
- 2. When the number of workers exceeds twenty (20) but not more than two hundred (200) one toilet seat and one urinal shall be provided per forty (40) workers:
- When the number of workers exceeds two hundred (200), one toilet seat and one urinal shall be provided per fifty (50) workers

Further, a floor drain with water seal shall be provided in each toilet room to facilitate flushing of the floor. Toilet fixtures shall be constructed and maintained in conformity with good sanitary standards Toilets shall be provided with washing facilities and maintained in a clean and sanitary condition.

Such facilities shall be suitably situated, dimensioned, constructed, enclosed and equipped for their purpose. It shall be maintained in a clean and sanitary condition, well ventilated and lighted

#### Protective Devices

The Contractor shall provide its dockworkers with safety gloves, hard hats and safety shoes and in no case shall said workers be allowed to work without them. Where dockworkers are exposed to poisonous or irritating concentrations of dust/vapor, they shall be provided with a respiratory protective equipment prescribed by the DSHS.

#### Fire Fighting Equipment

The Contractor shall provide operational fire fighting equipment required by the contract/PMO/Section 2, Article X of the DSHS. In addition to the minimum fire fighting equipment requirements, the Contractor shall provide separate fire extinguishers of the BCF type in all Dangerous Cargo Areas.

#### Deployment of Fire Fighting Edulpment

Fire fighting equipment shall be strategically deployed in operational and dangerous cargo areas and maintained in accordance with Sections 1 and 3, Article X, of the DSHS.

# Fire Brigade

The Contractor shall provide a well trained and equipped fire brigade on a 24-hour basis as required under Section 5, Article X of DSHS. For shifts with no or zero" operation, the contractor shall field its Fire Marshall(s) in lieu of deploying its fire brigade provided that members of the fire brigade can be easily alarmed and be made immediately available in case of fire

Further, the Contractor shall have a contingency plan coordinated with and approved by the PMO

#### Fire Fighting Drills

Fire fighting drills shall be held at least once every three (3) months or as often as necessary by the Fire Brigade of the Contractor and other port users concerned and subsequently thereafter a fire drill report shall be submitted to the Authority.

Such drills shall closely approximate actual conditions of fire fighting, including use of equipment

#### Accident Reports

The Contractor shall submit to the Authority all work accidents and occupational illness resulting from the condition of employment or from the activity performed in connection with such employment every 10th day of the succeeding month.

When the accident or illness results in death or permanent total disability, the Contractor, in addition to the written report required above, shall initially notify the Authority within 24 hours using the fastest means of communication.

(Ref: Section 4.15 of A.O. 10-81 and Articles II, III, IV, V, X, XI, XII & XIII of the DSHS)

#### B Pilferages or Damages to Cargoes

The Contractor shall control pilferages or damages, to cargoes which shall not be more than 5% of the Contractor's gross revenue for the contract year.

The Contractor shall be responsible for all damages or destruction to any cargo duly receipted by them while in their custody or under their control within their authorized area of operation, provided, however, that it shall not be responsible for

- a. The condition of the contents of any package received: and
- b Any loss, injury or damage to cargo received or neld in the pier, shed, warehouse or facility due to causes beyond the Contractor's control or capacity to prevent or remedy.

The Contractor, against whom a claim is filed, shall decide and resolve the same within 30 days after receipt of complete documents. It shall comply with the procedure on claims settlement/disposition as prescribed

Further, the Contractor shall submit to PPA a monthly report on pilferages and/or damages to cargoes regardless of whether pilferages/damages exist or not

(Ref. Section 6 01, 6 02 and 6 03 of PPA A 0 10-81)

# C. Cleanliness and Orderliness

The Contractor shall be responsible for the cleanliness of its area of operation, except those areas exclusively used by PPA and other government/private entities within the port zone

The Contractor shall always ensure that

- All wharves, quays, decks and similar places where dockwork is performed as well as stairways, passageways and accessways are kept free of any obstruction at all times,
- 2. Repair and maintenance personnel are required to clean up places when their job is completed. This includes removal of scraps of metal or wood, refuse, wires, oily rugs, spilled flammable liquids, greases or other slippery and dangerous substances which shall be cleaned up immediately,
- 3 Loose gear, tools and similar equipment are removed from working areas when not in use and are adequately secured.
- All broken straps, exposed nails, or wires from containers or unit loads are properly disposed of; and
- Appropriate receptacle/container (covered if necessary) for the collection and separation of trash, rags and other refuse, especially waste soiled by combustible or flammable material, are provided. Disposal shall be made daily and as frequent as necessary

(Ref Section 4 19 of A.O 10-81 and Article VI of the DSHS)

#### D Security

The Contractor shall engage the services of a duly licensed security agency to safeguard its offices, equipment and cargoes while under its custody However, for Contractors with less than 10,000 tons of cargoes handled per month, full time watchmen may be

employed Security personnel shall be deployed in warehouses, transit sheds, open storage areas on a 24-hour basis.

In ports where there are no cargoes stored, the Contractor shall at least engage or designate a watchman to safeguard its personnel, offices and equipment.

#### IV. FINANCE

# A. Capitalization and Working Capital

The minimum amount of capitalization and working capital to be maintained by the Contractor shall be in accordance with the following schedule:

| Average<br>Monthly<br>Tonnage |     | Minimum<br>Capitalization | Working<br>Capital |  |  |
|-------------------------------|-----|---------------------------|--------------------|--|--|
| 3,500- 7,000                  | MTs | ₽ 500,000                 | ₽100,000           |  |  |
| 7,001- 15,000                 | **  | 1,000,000                 | 150,000            |  |  |
| 15,001- 25,000                | **  | 1,500,000                 | 250,000            |  |  |
| 25,001- 30,000,               | "   | 2,000,000                 | 300,000            |  |  |
| 30,001- 50,000                | **  | 2,500,000                 | 350,000            |  |  |
| 50,001- 70,000                | **  | 3,000,000                 | 400,000            |  |  |
| 70,001-100,000                | **  | 3,500,000                 | 500,000            |  |  |
|                               |     |                           |                    |  |  |

For small size Contractors, the standard minimum capitalization and working capital are as follows:

| 200 and  | Below | MTs | ₽ 25,000 | ₽ 6,250 |
|----------|-------|-----|----------|---------|
| 201-     | 400   | **  | 55,000   | 12,500  |
| 401-     | 800   | •   | 75,000   | 18,750  |
| 801- 1,  | ,500  | ,   | 150,000  | 37,000  |
| 1,501- 3 | , 499 | 11  | 250,000  | 50,000  |

Capitalization herein referred to shall be the amount invested by the owners/partners or the paid-up capital stock of the corporation. The amount subscribed and paid up capital stock shall be in accordance with law

Working Capital shall be the amount maintained by the Contractor in a reputable bank to efficiently meet the day to day operational expenses involved for the proper rendition of services

The amount of capitalization and working capital shall from time to time, be progressively increased in proportion with the recorded increase in the average monthly tonnage handled by the Contractor as prescribed above.

(Ref: PPA Administrative Order No 22-77)

#### B Performance Bond

The Contractor shall post, within one (1) month after the execution of contract/permit, a performance bond with the GSIS in the amount prescribed in the contract/permit. Said bond shall be renewed within one (1) month upon its expiration and the amount shall be increased accordingly to conform with the relative increase in the Contractor's annual gross revenue of the preceding year as prescribed in Annex 'B" hereto attached.

(Ref: Contract/Permit or Section 9 04 of A.O. 10-81; PPA M.C. 13-89 - GSIS; President'l AO No. 33 dated 8/25/87)

#### C. Bookkeeping and Uniform Chart of Accounts

The following books or equivalent accounting records shall be maintained.

Bills Register
Cash Receipts Book/Register
Cash Disbursement Book/Register
General Journal
General Ledger

These books shall be registered and maintained in accordance with PPA AO 10-81 and MO 14-83 and the rules and regulations of the Bureau of Internal Revenue

The Contractor's transactions shall be recorded adopting PPA's uniform chart of accounts, herein attached as Annex "C," within 20 days following the end of the month.

The income from arrastre, stevedoring, and other services shall be classified into foreign or domestic and classified further into the major types of revenue as arrastre, stevedoring, porterage, special services and other income and shall be recorded separately in the books

The Contractor's financial statements shall be audited at least once a year by an independent certified public accountant. When the volume of transaction does not require a certification by a CPA the financial statements shall be authenticated by the President/Treasurer of the company

(Ref Section 8.01 and 11 01 of A.O 10-81; PPA M O 14-83 dated 4/27/83 - Registration with PPA, PPA M O No 16-85 and PPA M C No. 05-95)

#### D. Accountable Forms

Bills of Charges, invoices and Official Receipts shall be printed, prenumbered and registered with the Bureau of Internal Revenue. A list of accountable forms and ORs printed shall be submitted to the local PPA Office before use.

All collections shall be receipted, acknowledged and recorded by the Contractor.

Unused bills and official receipts shall be kept intact and properly safeguarded.

(Ref: Section 8.01 and 10.04 of A.O. 10-81; M.O. No 14-83)

#### E. Authorized Handling Tariff Rates

All cargoes handled, received and placed in the custody of the Contractor shall be billed the corresponding arrastre, stevedoring or other service charge.

Charges shall be in accordance with the prescribed tariff rates approved by the Authority or mutually agreed rates sanctioned by PPA. The Contractor may offer lower but not higher rates to clients, provided that the government share from the cargo handling revenue shall not be prejudiced.

(Ref: Contract or Section 9.01-9.03 of PPA A.O. No. 10-81, and M.O. No. 04-93)

# F Classification and Segregation of Charges/VAT in the Bills/Invoices/ORs

The nature of charges, corresponding rates and VAT shall be specifically indicated in the bill. If the Contractor is under the direct collection system, government share, VAT and other BIR taxes shall be reflected separately in the bills and/or official receipts.

(Ref. Section 8.01 and 10.04 of A.O. 10-81, PPA M 0 15-88 dated 5/2/88)

#### G Remittance

All income derived from port related services are subject to government share

Government share is required from the Contractor to be paid to PPA whether in percentage or fixed/variable fee/revised fixed fee in consideration for the grant of privilege to render cargo handling services. Government share under percentage basis shall be computed based on rates approved by the Authority.

The government share shall be paid within the period prescribed in the contract/permit or in the absence thereof, within ten (10) days after the end of the month

All government share, fixed or variable fee shall be subject to Value-Added Tax (VAT)

(Ref: Contract/permit, PPA A.O. 22-77, PPA M.O. 15-88 dated 2 May 1988 and M.C. 22-95 dated 28 April 1995)

#### H Financial Reports including Annual Reports

All remittances shall be accompanied by a monthly report of gross income duly certified by the Contractor.

All Contractors under the direct collection or daily remittance system shall likewise submit within the succeeding month a monthly report of gross income connected with cargo handling operations classified as to type of revenue and further classified in accordance with the applicable rate of government share in case there is more than one rate

All Contractors required to pay fixed and/or variable fee, in lieu of the percentage sharing, shall submit within the succeeding month a monthly summary report of revenue earned.

Further, the Contractor shall submit an Annual Report in the format prescribed in the Annual Reporting System Manual per PPA Memorandum Order No. 16-85

(Ref: Section 8.01 of A O. 10-81 and MO No 16-85 dated 26 April 1985)

\PS-Fin2 (09-06-96)

# APPENDIX II to PPA A.O. No. 13 - 96

# RATING SYSTEM FOR CARGO HANDLING CONTRACTORS

# I. ORGANIZATION AND MANAGEMENT (21%)

|    | Area  | Sub-<br>Rat- To- Max<br>ing tal Pts | - |
|----|---|-------------------------------------|---|
| A. | Visitorial Powers   | 2.0                                 | ١ |
|    | All Books of Accounts and/or other documents made available to PPA auditors/officials for inspection, examination or audit immediately upon demand. | 2 00                                |   |
|    | All Books of Accounts and/or other documents made available for inspection, examination or audit within five (5) working days upon demand.          | 1.50                                |   |
|    | Documents other than books of accounts which can be used as basis for audit made available for inspection, examination or audit.                    | 1 00                                |   |
|    | Books of accounts/other documents not made available due to some justifiable reasons  | 0.50                                |   |
| В. | Submission to Supervision and/or Overseeing by the Authority  | 3.0                                 | ) |
|    | Compliance  | 3 0                                 |   |
|    | Non-compliance  | 0 0                                 |   |
| C. | Registration with Government Agencies   | 1 0                                 | ) |
|    | With updated registration with SEC, BDT or DTI, BIR, SSS and Mayor's Office   | 1 0                                 |   |
|    | Non-Compliance  | 0 0                                 |   |

| D. | Fun | ctional Units  |     | 1 0 |
|----|-----|--|-----|-----|
|    |     | Organization has adequate functional units and clearly defined duties and responsibilities | 1 0 |     |
|    |     | Inadequate organization; functions not well defined  | 0.5 |     |
| E. | Tra | ining of Personnel   |     | 2.0 |
|    |     | Compliance with the standard   | 2.0 |     |
|    |     | Partial compliance   | 1.0 |     |
|    |     | Non-compliance   | 0.0 |     |
| F. | Lab | or Management Relations  |     | 9.0 |
|    | 1.  | Compliance to age requirement  | 1.0 | )   |
|    |     | All workers are of majority age  | 1.0 |     |
|    |     | Minors are employed  | 0.0 |     |
|    | 2   | Equal Earning Opportunity/Labor Rotation   | 1 C | )   |
|    |     | Compliance with requirement  | 1.0 |     |
|    |     | Non-compliance   | 0.0 |     |
|    | 3.  | Maintenance of Payroll   | 1.0 | )   |
|    |     | Compliance with complete information   | 1 0 |     |
|    |     | Partial Compliance   | 0 5 |     |
|    |     | Non-compliance   | 0 0 |     |
|    | 4   | Minimum wage   | 1 0 | )   |
|    |     | Compliance with minimum wage law   | 1.0 |     |
|    |     | Non-compliance with minimum wage law   | 0 0 |     |
|    | 5   | Payment of Salaries/Wages  | 2 0 | )   |
|    |     | Paid directly to port workers during designated paydays                                    | 2.0 |     |
|    |     | Not directly paid and/or delayed payment to port workers                                   | 0 0 |     |

|    | 6.   | gocie  | al Security  |    |     |     | 1 ( | ) |     |
|----|------|--------|--|----|-----|-----|-----|---|-----|
|    |      | a.     | Coverage   |    |     | 0.5 |     |   |     |
|    |      |        | Full-coverage with SSS   | 0. | 5   |     |     |   |     |
|    |      |        | Non-coverage   | 0  | 0   |     |     |   |     |
|    |      | р      | Remittance/Payment of<br>Premiums/Loans                                |    |     | 0 5 |     |   |     |
|    |      |        | Prompt remittance/payment of premiums/loans                            | 0. | . 5 |     |     |   |     |
|    |      |        | Delayed remittance/payment of premiums/loans                           | 0. | .0  |     |     |   |     |
|    | 7.   |        | tenance of Trust Fund and Other<br>fits Granted by Law                 |    |     |     | 2 ( | ) |     |
|    |      | a.     | Trust Fund   |    |     | 1.0 |     |   |     |
|    |      |        | Trust Fund maintained in accordance with requirements                  | 1. | .0  |     |     |   |     |
|    |      |        | Trust Fund maintained not in accordance with requirements              | 0  | 5   |     |     |   | ,   |
|    |      |        | No Trust Fund maintained   | 0  | .0  |     |     |   |     |
|    |      | ь      | Other Benefits   |    |     | 1.0 |     |   |     |
|    |      |        | Compliance with requirement  | 1  | 0   |     |     |   |     |
|    |      |        | Partial compliance   | 0  | 5   |     |     |   |     |
|    |      |        | Non-compliance   | 0  | 0   |     |     |   |     |
| G. | ID a | nd Un: | ıform  |    |     |     |     |   | 1 0 |
|    | 1    | Issua  | ance of IDs and Provision of Uniforms                                  |    |     |     | 0 ! | 5 |     |
|    |      |        | and at least two (2) sets of<br>arts/uniforms issued/provided to worke | rs |     | 0 5 |     |   |     |
|    |      | Part:  | ial compliance   |    |     | 0 3 |     |   |     |
|    |      | Non-   | compliance   |    |     | 0 0 |     |   |     |

| 2.        | wearing of ID/Uniform                          | 0.5               |
|-----------|--|-------------------|
|           | ID/Uniform worn during operation               | 0 5               |
|           | More than 50% wear ID/Uniform during operation | 0.25              |
|           | Non-compliance                                 | 0 0               |
| H. Medica | al and Dental Attendance                       | 2.0               |
| 1.        | Medical Attendance                             | 1.0               |
|           | Compliance with requirements                   | 1.0               |
|           | Partial compliance                             | 0.5               |
|           | Non-compliance                                 | 0.0               |
| 2.        | Dental Attendance                              | 1.0               |
|           | Compliance with requirements                   | 1.0               |
|           | Partial compliance                             | 0 5               |
|           | Non-compliance                                 | 0.0               |
|           |  | APPEN OF BUILDING |
| Sub-total |  | 21                |

# II. PRODUCTIVITY (33%)

| A. | Manpower |       |              |   |    |    | 5.0  |
|----|----------|-------|--------------|---|----|----|------|
|    |          |       | ın the       | equate labor force available<br>e prescribed period upon receipt<br>requisition of gangs  | 5  | 0  |      |
|    |          |       | lable<br>rec | equate labor force but not within the prescribed period eipt of notice/requisition of   | 3. | .0 |      |
|    |          | with  |              | e work force but available<br>e prescribed period upon receipt<br>/requisition of gangs   | 1  | 0  |      |
|    |          | avaı  | lable<br>rec | work force and not always within the prescribed period eight of notice/requisition of   | 0  | 0  |      |
| В. | Carg     | o Han | dling        | Equipment/Gears   |    |    | 10.0 |
|    | 1.       |       |              | of Minimum and Procurement of<br>Cargo Handling Equipment/Gears   | 7. | .0 |      |
|    |          |       |              | pment/Gears provided is 100%<br>bove of the requirement 7.0   |    |    |      |
|    |          |       |              | pment/Gears provided is 90%<br>9% of the requirement 1.0  |    |    |      |
|    |          |       |              | pment/Gears provided is<br>w 90% of the requirement 0.0   | 1  |    |      |
|    |          | Note  |              |   |    |    |      |
|    |          |       | a.           | Substantial compliance (90%-99%) with an equivalent point of 1 shall only be allowed if the contractor fully meets (100%) the required production rate  | !  |    |      |
|    |          |       | b            | Equipment/gears provided in excess or other than those prescribed shall be considered in the computation of substantial compliance, provided that they are actually utilized in cargo handling operations |    |    |      |
|    |          |       | c.           | Computation shall be on a per unit basis  |    |    |      |

# To illustrate.

# % of Compliance on Equipment

|                                    | Required              | Actual                | %   |
|------------------------------------|-----------------------|-----------------------|---|
| Item A Item B Item C Item D Item E | 1<br>0<br>2<br>2<br>3 | 0<br>1<br>3<br>3<br>2 | 0 00<br>100.00<br>150 00<br>150.00<br>66.67 |
|                                    |                       |                       | 400.07                                      |

% of compliance = 466.67/5 = 93.33%

The same is to be done in computing % of compliance on gears. The Contractor should likewise get a rating of 90% - 99% in order to get a rating of '1."

handling different

# 2. Equipment Maintenance

3 0

| Equipment maintage condition | ined in good | operating | 3.0 |
|------------------------------|--------------|-----------|-----|
| Substantial comple           | lance        |           | 1.0 |
| Non-compliance               |              |           | 0 0 |

# C. Cargo Handling and Location System

3 0

# 1 Cargo Handling Method

Method/Style

1.0

| nandled            |            |          |       |
|--------------------|------------|----------|-------|
| Method/Style of    | handling   | cargoes  | 18    |
| unsafe and ineff   | icient, no | appropr  | ate   |
| gears for handling | ng cargoes | and/or g | ears) |
| not properly used  |            |          |       |

cargoes is appropriate to cargoes

 $\mathsf{of}$ 

0 0

1 0

|    | 2.    | Cargo Location System/Plan   |      | 1.0 |      |
|----|-------|--|------|-----|------|
|    |       | Well defined written cargo location system/plan adopted, practiced and confirmed/approved by PMO | 1.0  |     |      |
|    |       | Partial compliance   | 0.5  |     |      |
|    |       | No written cargo location system/plan  | 0.0  |     |      |
|    |       | (Rating is N/A for "zero" storage/direct delive  | ery) |     |      |
|    | 3     | Storage/Stacking/Piling of Cargoes   |      | 1.0 |      |
|    |       | Compliance to standards  | 1.0  |     |      |
|    |       | Partial compliance   | 0.5  |     |      |
|    |       | Non-compliance   | 0.0  |     |      |
|    |       | (Rating is N/A for "zero" storage/direct delive  | ery) |     |      |
| D. | Proce | essing and Documentation   |      |     | 2.0  |
|    | 1.    | Processing   |      | 1.0 |      |
|    |       | Without complaints   | 1.0  |     |      |
|    |       | With complaints  | 0.0  |     |      |
|    | 2.    | Documentation  |      | 1.0 |      |
|    |       | Complete documentation of cargoes received/released/handled                                      | 1.0  |     |      |
|    |       | Incomplete documentation of cargoes received/released/handled                                    | 0 0  |     |      |
| E. | Prod  | uction Rate  |      |     | 10.0 |
|    |       | Productivity (for the last 12 months) meets the prescribed rates                                 | 10.0 |     |      |
|    |       | Productivity is within 90% to 99% of<br>the prescribed rates                                     | 1 0  |     |      |
|    |       | Productivity is below 90% the prescribed rates   | 0 0  |     |      |

The following shall be observed under this area:

- When only one (1) annual productivity rate is required, failure to attain such shall constitute a ground for contract/permit cancellation/termination.
- 2. When two (2) annual productivity rates are required for two (2) types of cargo handling operation, failure to attain any of the two modes shall constitute a ground for contract/permit cancellation/termination.
- 3. When three (3) annual productivity rates are required for three (3) types of cargo handling operation, failure to attain any two of the three (3) modes shall constitute a ground for contract/permit cancellation/termination.
- 4. When four (4) annual productivity rates are required for four (4) types of cargo handling operation, failure to attain any two of the four modes shall constitute a ground for contract/permit cancellation/termination.

If the above conditions have not been violated, the average percentage compliance of Production Rate for two or more modes of cargo handling operation shall be computed as follows.

- 1. Determine required annual production rates and actual compliance.
- 2. Determine percent of compliance (actual/required).
- 3. Compliance in excess of the contract requirement in any one mode of operation shall be rated a maximum of 100%
- 4. Total all percentages (%) of compliance and compute the average.

To illustrate: Three (3) modes of CH operations

|                                       | Contract<br>Requirement        | Actual         | Percent<br>Compliance        |
|---------------------------------------|--------------------------------|----------------|------------------------------|
| Manual<br>Mechanized<br>Containerized | 12 tons<br>16 tons<br>10 units | 10<br>17<br>12 | 83.33%<br>100.00%<br>100 00% |
| Tota                                  | 1                              |                | 283.33%<br>======            |

Ave. percent of compliance is 94 44% (283 33/3)
Rating, therefore, is 1 pt

| F.    |       | rds of Shipcalls, Labor Productivity and<br>oes Handled                                  | 1.0  |
|-------|-------|--|------|
|       |       | Récords up-to-date, accurate and complete  | 1.0  |
|       |       | Records inadequate   | 0.5  |
|       |       | Inaccurate/no record   | 0 0  |
| G.    | Repo  | rts  | 2.0  |
|       | 1.    | Vessel Operation Commitment (VOC)/Post<br>Vessel Operation Evaluation Report (PVOER)     | 0 75 |
|       |       | Full compliance  | υ 75 |
|       |       | Partial compliance   | 0.25 |
|       |       | Non-compliance   | 0.0  |
|       | 2     | Content, Timeliness and Form of Reports  | 0 75 |
|       |       | Accurate and true reports submitted on time  | 0 75 |
|       |       | Compliance as to form and accuracy of data but delayed in submission by more than 5-days | 0.5  |
|       |       | Reports submitted beyond 5 days of deadline  | 0 25 |
|       |       | No report  | 0 0  |
|       | 3     | Completeness of Operational Reports  | 0 50 |
|       |       | Full compliance  | υ 5  |
|       |       | Partial compliance   | 0 25 |
|       |       | Non-compliance   | 0 0  |
| Sub-1 | total |  | 33   |

# III. OPERATIONS (19%)

| A. | Safet | 10.0   |      |
|----|-------|--|------|
|    | 1.    | Safety Committee, Program & Officer  | 2 0  |
|    |       | Safety Committee actively implementing safety programs and with a trained Safety Officer   | 2.0  |
|    |       | Safety Committee actively implementing safety programs but no trained Safety Officer   | 1.75 |
|    |       | Safety Committee not actively implementing safety programs but with trained Safety Officer   | 1.5  |
|    |       | Safety Committee not actively implementing safety programs and without trained Safety Officer  | 1.0  |
|    |       | No Safety Committee/program but with a trained Safety Officer  | 0.5  |
|    |       | No Safety Committee, no safety programs and no trained Safety Officer  | 0 0  |
|    | 2.    | First Aider  | 1.0  |
|    |       | First aider available in every shift   | 1.0  |
|    |       | First aider not always available   | 0.5  |
|    |       | No first aider   | 0.0  |
|    | 3.    | First Aid Boxes  | 1.0  |
|    |       | Sufficient number of first aid boxes provided with suitable and adequate stock of medicine, medical supplies/equipment for first aid treatment           | 1.0  |
|    |       | Sufficient number of first aid boxes provided with suitable but inadequate stock of medicines, medical supplies and/or equipment for first aid treatment | 0 5  |
|    |       | No first aid boxes and/or stock of medicines/supplies provided for first aid treatment   | 0 0  |

| 4  | Safety Signs/Slogans  | 0 5 |
|----|---|-----|
|    | Compliance  | 0.5 |
|    | Non-compliance  | 0.0 |
| 5  | Drinking Water Facilities   | 0 5 |
|    | Full compliance   | 0 5 |
|    | Partial Compliance  | 0.3 |
|    | Non-compliance  | 0.0 |
| 6. | Toilet Facilities   | 0.5 |
|    | Full compliance   | 0.5 |
|    | Partial compliance  | 0.3 |
|    | Non-compliance  | 0.0 |
| 7  | Protective Devices/Safety Gears   | 1.0 |
|    | All necessary protective/safety devices provided by the Contractor and worn during operations by majority of the workers      | 1 0 |
|    | Necessary protective/safety devices provided by the Contractor but worn only by at least 50% of the workers during operations | 0 5 |
|    | Protective/safety devices not adequately provided but worn by workers during operations                                       | 0 3 |
|    | Protective/safety devices not adequately provided and not worn by workers during operations                                   | 0.0 |
| 8. | Fire Fighting Equipment   | 1 0 |
|    | Compliance with requirement   | 1 0 |
|    | Partial compliance  | 0 5 |
|    | Non-compliance  | 0 0 |
| 9  | Deployment of fire fighting equipment   | 1 0 |
|    | Compliance  | 1 0 |
|    | Non-compliance  | 0.0 |

|    | 10   | Fire Brigade  |             | 0.5 |     |
|----|------|---|-------------|-----|-----|
|    | -    | Compliance  | 0.5         |     |     |
|    |      | Non-compliance  | 0.0         |     |     |
|    | 11.  | Fire Fighting Drills  |             | 0.5 |     |
|    |      | Compliance  | 0.5         |     |     |
|    |      | Partial compliance  | 0.3         |     |     |
|    |      | Non-compliance  | 0.0         |     |     |
|    | 12.  | Accident Reports  |             | 0.5 |     |
|    |      | Accurate and complete reports submitted on time   | 0.5         |     |     |
|    |      | Partial compliance  | 0 3         |     |     |
|    |      | Non-compliance  | 0 0         |     |     |
| в. | Pilf | erages or Damages to Cargoes  |             |     | 3.0 |
|    | 1.   | Pilferages/Damages to Cargoes   |             | 1.0 |     |
|    |      | No pilferage or damage to cargoes   | 1.0         |     |     |
|    |      | Pilferage or damage to cargoes is five percent (5%) or less of the gross revenue for the contract year  | 0.5         |     |     |
|    |      | Pilferage or damage to cargoes is<br>more than five percent (5%) of the<br>gross revenue for the contract year  | 0 0         |     |     |
|    | 2    | Processing of Claims  |             | 1.0 |     |
|    |      | Claims acted by management within 30 days   | 1.0         |     |     |
|    |      | Action made within 31-45 days   | 0.5         |     |     |
|    |      | Action made after 45 days   | 0 0         |     |     |
|    |      | Note: If there is no basis in determining whe the Contractor settled its claims within prescribed period due to its neglect/fai to keep records, the Contractor shall rated "zero (0) | the<br>lure |     |     |

|       | 3     | Submission of Reports on Pilferages and Losses and Damages | 1 0         |     |
|-------|-------|--|-------------|-----|
|       |       | Complied with requirement                                  | 1 0         |     |
|       |       | Non-compliance   | 0 0         |     |
| c.    | Clea  | nliness and Orderliness                                    |             | 3.0 |
|       |       | Ports clean and orderly                                    | 3.0         |     |
|       |       | Untidy/disorganized port                                   | 0.0         |     |
| D.    | Secu  | rity   |             | 3.0 |
|       |       | Licensed security guards or full-time watchmen hired       | 3.0         |     |
|       |       | Non-compliance   | 0.0         |     |
|       |       |  |             |     |
| Sub-1 | total |  | <del></del> | 19  |

# III. FINANCE (27%)

| A. | Capi | italization and Working Capital  |     | 3.0 |
|----|------|--|-----|-----|
|    | 1    | Capitalization   | 1.0 | )   |
|    |      | Compliance   | 1.0 |     |
|    |      | Non-compliance   | 0.0 |     |
|    | 2.   | Working Capital  | 2.0 | )   |
|    |      | Requirement complied with  | 2.0 |     |
|    |      | Average monthly balance is 90% to 99% of requirement   | 1.0 |     |
|    |      | Average monthly balance is below 90% of requirement  | 0.0 |     |
| В. | Peri | formance Bond  | 5.0 | )   |
|    | 1    | Amount of Bond   | 2.0 | )   |
|    |      | Bond posted is adequate  | 2.0 |     |
|    |      | Bond posted is inadequate or no bond was posted  | 0 0 |     |
|    | 2.   | Timeliness in posting/renewing bond  | 3.0 | )   |
|    |      | Bond posted within 1 month after execution of contract/permit or renewed within 1 month upon expiration of said bond | 3.0 |     |
|    |      | Bond not posted/renewed within prescribed period   | 0.0 |     |
| C, | Bool | kkeeping and Uniform Chart of Accounts   |     | 2 0 |
|    | 1    | Registration   | 0.5 | 50  |
|    |      | All books are registered with BIR and PPA  | 0.5 |     |
|    |      | Only some of the books are registered with BIR and PPA   | 0 3 |     |
|    |      | Books are not registered with BIR/PPA  | 0.0 |     |

|    | 2   | Adequacy  | 0 50 |     |
|----|-----|---|------|-----|
|    |     | Maintains basic books of accounts   | 0 5  |     |
|    |     | Inadequate books of accounts  | 0 3  |     |
|    |     | Non-maintenance of books of accounts  | 0 0  |     |
|    | 3   | Recording   | 0 50 |     |
|    |     | Recording updated, accounts properly classified and financial statements certified                    | 0.5  |     |
|    |     | Only 2 of the above requirements are undertaken   | 0.3  |     |
|    |     | Only 1 of the above is undertaken   | 0.1  |     |
|    |     | Non-compliance/No accounting record   | 0 0  |     |
|    | 4.  | Uniform Chart of Accounts (UCA)   | 0 50 |     |
|    |     | Compliance  | 0.5  |     |
|    |     | Partial compliance  | 0.3  |     |
|    |     | Non-compliance  | 0 0  |     |
| D. | Acc | ountable Forms  |      | 1.0 |
|    |     | Billing forms, Invoices and O R.s pre-numbered/printed and approved/registered with BIR; and, list of | 4.0  |     |
|    |     | Bills and ORs submitted to PPA  | 1 0  |     |
|    |     | Partial compliance  | 0.5  |     |
|    |     | Non-compliance  | 0 0  |     |
| Ε. | Aut | horized Handling Tariff Rates   |      | 1.0 |
|    |     | Handling rates applied in accordance with PPA approved/sanctioned tariff rates                        | 1.0  |     |
|    |     | Non-compliance  | 0.0  |     |

| F. |      | sification and Segregation of Charges/VAT<br>he Bills/Invoices/ORs                                       |             | 1.0  |
|----|------|--|-------------|------|
|    |      | Full compliance  | 1 0         |      |
|    |      | Partial compliance   | 0 5         |      |
|    |      | Non-compliance   | 0.0         |      |
| G. | Remi | ttance   |             | 13 0 |
|    |      | uted based on the Consideration Clause per<br>ract/permit  |             |      |
|    | 1.   | Amount of Government/PPA Share Remitted  | 6           | o    |
|    |      | For Fixed Fee  |             |      |
|    |      | 100% remittance  | 6.0         |      |
|    |      | Remittance is 99% or below   | 0.0         |      |
|    |      | For Variable Fee/Percentage (%) Sharing  |             |      |
|    |      | 100% remittance  | 6.0         |      |
|    |      | Remittance is 90% - 99%  | 1.0         |      |
|    |      | Remittance is below 90%  | 0 0         |      |
|    |      | Rating of Contractor having both Fixed Variable Fees shall be the average of both ratifor the above area | and<br>ings |      |
|    | 2.   | Value-Added Tax due to PPA   | 2.          | О    |
|    |      | 100% remittance  | 2 0         |      |
|    |      | Remittance is 90% - 99%  | 1.0         |      |
|    |      | Remittance is below 90%  | 0 0         |      |
|    | З.   | Promptness of Remittance   | 5           | О    |
|    |      | Fixed Fee and/or Government Share remitted within the prescribed time                                    | 5 0         |      |
|    |      | Delayed remittance by one (1) month  | 2.5         |      |
|    |      | Delayed remittance by more than one (1) month but less than two (2) months                               | 0 0         |      |

| н.                         | Financial Rep   | orts including An   | nual Reports  |   |
|----------------------------|---|---|---|---|
|                            | Complian  | ce  |   | 1.0                                     |
|                            | Non-comp  | llance  |   | 0 0                                     |
| Sub-                       | total   |   |   | *************************************** |
| SUMMARY:                   |   |   |   |   |
|                            | AREA  |   | WEIGHT  | Points                                  |
| I.                         | Organization  | and Management  | 21  |   |
| II.                        | Productivity  |   | 33  |   |
| III.                       | Operations  |   | 19  |   |
| IV.                        | Finance   |   | 27  |   |
|                            | TOTAL   |   | 100%  |   |
| case<br>of<br>appl<br>scor | s pending befo<br>such area ma<br>icable) as t<br>e assigned to | ore PPA or the Cou<br>ly be dispensed<br>the case may be. I | are concerned, unrurts, and the like, with or deferre in such cases, the earshall be deducted | rating<br>ed (not<br>e point            |
|                            | RATING  | •   | ADJECTIVAL RATING   | •                                       |
|                            | 96 - 100  |   | Outstanding   | //                                      |
|                            | 85 - 95   |   | Very Satisfactory   | /_/                                     |
|                            | 70 - 84   |   | Satisfactory  | //                                      |
|                            | Below 70  |   | Unsatisfactory  | /_/                                     |
| Rated by:                  |   |   |   |   |
| Me                         | ember   |   | Membe   | er                                      |

1 0

27

\RS-Fin2(09-06-96)

Team Leader

### ANNEX "A" to APPENDIX I of PPA A.O. No. 13 - 96

### CARGO HANDLING COMPLIANCE REPORT

### Description:

This is a monthly report on the extent of compliance of the cargo handling contractor/permitee to the terms and conditions of contract/permit and to the performance standards as prescribed by PPA.

#### Direction:

- 1. This report shall be accomplished by Terminal Supervisor (TS) directly supervising the Contractor.
- 2. The TS shall indicate compliance of the Contractor according to the following scale:
  - 1 Full compliance
  - 2 Partial compliance
  - 3 None
- 3. Remarks Column shall state reason/s for partial or non-compliance of Contractor to the contract/performance standards.
- 4. The TS shall indicate his recommendation, per area, to further improve the performance of the Contractor.
- 5 The report shall be discussed by the TS with the Contractor.
- 6. The report shall be duly noted by the Port Manager. Corresponding action taken by the PMO shall be indicated in the box provided in the report form.

# CARGO HANDLING COMPLIANCE REPORT

|     |               |             | PMO   |   |         |                      |
|-----|---------------|-------------|---|---|---------|----------------------|
| ect | 1 <b>v</b> 1t |             | fonte of Contract/Permit  |   |         |                      |
|     |               |             | ONTRACT TERMS/<br>ORMANCE STANDARDS   | COM-                                    | REMARKS | PMO's RECOMMENDATION |
| -   | Org           | aniza       | ation and Management  |   |         |                      |
|     | Α.            | supe<br>PMO | tractor submits to PMO's<br>ervision; complies with<br>recommendations per Cargo<br>dling Compliance Report |   |         |                      |
|     | В.            |             | ndard on Training of personnel plied with   | † ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; |         |                      |
|     | C             | Labo        | or Management Relations   |   |         | \$<br>1<br>1         |
|     |               | 1.          | Workers are of majority age   | 1 1                                     |         | ;<br>;<br>;          |
|     |               | 2.          | Equal earning opportunity/<br>labor rotation was provided   |   |         |                      |
|     |               | 3           | Complied with the minimum wage law  |   |         |                      |
|     |               | 4.          | Salaries/Wages are paid<br>directly to port workers<br>during designated paydays                            | 1                                       |         |                      |
|     |               | 5.          | Maintenance of Trust Fund   | ; i                                     |         | 1<br>1<br>1          |
|     | D             |             | /Uniforms issued and worn<br>ing operations   |   |         | 1                    |
|     | E.            |             | ical and dental attendance<br>provided  |   |         | (<br>  (<br>  (      |

Annex A to Appendix I of PPA A.O No. 13-96

## III. Productivity

- A Labor force is adequate and available within the prescribed period upon receipt of notice of readiness
- B Cargo handling equipment/ gears are provided and in good operating conditions
- C. Cargo Handling and Location System
  - 1. Methods/Style of handling different cargoes are appropriate to cargoes handled
  - Cargo location system/plan
     is well defined, confirmed/
     approved by PMO, adopted
     and practiced
  - 3. Storage/Stacking/Piling of cargoes is in accordance with DSHS standards
- D. Processing and Documentation
  - 1. Processing is within reasonable time. No complaints against the Contractor.
  - 2 Complete documentation of cargoes handled/received/ released.
- E Production rate for the month meets the prescribed rates
- F. Records of Shipcalls, Labor Productivity and Cargoes handled are up-to-date, accurate and complete
- G. Reports
  - VOC and PVOER are properly implemented

- Reports submitted are true, accurate and on time
- 3. Operational Reports submitted are complete

# A. Safety

- 1. Safety Committee actively implements safety programs and with trained Safety Officer
- 2. First aider is available for every shift
- 3. First aid box(es)
  provided is/are sufficient with suitable and
  adequate stock of
  medicines, medical supplies/
  equipment for immediate
  first aid treatment
- 4. Safety signs/slogans posted in strategic locations are adequate
- 5. Drinking water facilities are provided and maintained in accordance with standards
- 6. Toilet facilities are provided and maintained in accordance with standards
- 7 All necessary protective/
  safety devices are
  provided by the
  Contractor and worn
  during operations by
  majority of the workers
- 8. Required fire fighting equipment are provided
- Fire fighting equipment are strategically deployed

- 40. Fire Brigade is organized
- 11 Fire fighting drills are conducted regularly
- Accident Reports are complete, accurate and submitted on time
- B Reports on pilferages or damages to cargoes are submitted
- C. Port is clean and orderly
- D. Licensed security guards or full-time watchmen are hired

### IV. Finance

- A. Performance Bond is adequate and posted/renewed on time
- B. Handling rates are in accordance with PPA approved tariff rates
- C. Remittance
  - 1. Amount of Government/PPA Share Remitted

For Fixed Fee/Revised Fixed Fee

Full remittance

For Variable Fee/Percentage (%) Sharing

Full'remittance

- 2. Value-Added Tax due PPA is fully remitted
- 3. Fixed Fee and/or Government Share were remitted within the prescribed time

|  |                               | ,                                      |
|--|-------------------------------|--|
| D Financial Reports incl<br>Annual Reports sumitted with the succeeding month  |                               |  |
| \  | //                            | //                                     |
| Other Comments/Recommendations:  |                               |  |
|  |                               |  |
|  |                               |  |
| - and exhaust account of the control |                               | nn an hairteann an deann ag de changan |
| Prepared By:   | Discussed With:               |  |
|  | For.                          |  |
| PPA Terminal Supervisor<br>(Signature over printed name)   | (Name of Cargo Ham            | ndler)                                 |
| Date Submitted:  | Manager<br>(Signature over pr | rinted name)                           |
| Noted:   | /<br>:Action taken by t       | · · · · · · · · · · · · · · · · · · ·  |
|  | t<br>t<br>t                   |  |
| Port Manager   | ;<br>}                        |  |
|  |                               |  |
|  | 1                             | •                                      |

# ANNEX 'B' to APPENDIX I of PPA A.O. No. 13 - 96

# TABLE OF AMOUNT OF PERFORMANCE BOND FOR CARGO HANDLING CONTRACTS/PERMITS

| GO HANDLING GROSS REVENUE' (Pesos)       | AMOUNT OF BON<br>(Pesos) |
|--|--------------------------|
| Not over 10,000                          | 10,000                   |
| 10,001 to 15,000                         | 11,000                   |
| 15,001 to 20,000                         | 12,000                   |
| 20,001 to 25,000                         | 13,000                   |
| 25,001 to 30,000                         | 14,000                   |
| 30,001 to 35,000                         | 15,000                   |
| 35,001 to 40,000                         | 16,000                   |
| 40,001 to 45,000                         | 17,000                   |
| 45,001 to 50,000                         | 18,000                   |
| 50,001 to 55,000                         | 19,000                   |
| 55,001 to 60,000                         | 20,000                   |
| 60,001 to 65,000                         | 21,000                   |
| 65,001 to 70,000                         | 22,000                   |
| 70,001 to 75,000                         | 23,000                   |
| 75,001 to 80,000                         | 24,000                   |
| 80,001 to 85,000                         | 25,000                   |
| 85,001 to 90,000                         | 26,000                   |
| 90,001 to 95,000                         | 27,000                   |
| 95,001 to 100,000                        | 28,000                   |
| 100,001 to 125,000                       | 30,000                   |
| 125,001 to 150,000                       | 35,000                   |
| 150,001 to 175,000                       | 40,000                   |
| 175,001 to 200,000                       | 45,000                   |
| 200,001 to 225,000                       | 50,000                   |
| 225,001 to 250,000                       | 55,000                   |
| 250,001 to 275,000                       | 60,000                   |
| 275,001 to 300,000                       | 65,000                   |
| 300,001 to 325,000                       | 70,000                   |
| 325,001 to 350,000                       | 75,000                   |
| 350,001 to 375,000                       | 80,000                   |
| 375,001 to 400,000                       | 85,000                   |
| 400,001 to 450,000                       | 90,000                   |
| 450,001 to 500,000                       | 95 000                   |
| 500,001 to 550,000                       | 100,000                  |
| 550,001 to 600,000                       | 105,000                  |
| 600,001 to 650,000<br>650,001 to 700,000 | 110,000<br>115,000       |
|  | 120,000                  |
| 700,001 to 750,000<br>750,001 to 800,000 | 125,000                  |
| 750,001 to 800,000<br>800,001 to 850,000 | 130,000                  |
| 850,001 to 800,000                       | 135,000                  |
| 900,001 to 950,000                       | 140,000                  |

| CARGO HAND             |          | G GROSS REVENUE<br>BOB) | AMOUNT OF BOND (Pesos) |
|------------------------|----------|-------------------------|------------------------|
| 050 001                | <b>.</b> | 1 000 000               | 145,000                |
| 950,001                | to       | 1,000,000               | 150,000                |
| 1,000,001              | to       | 1,100,000               | 155,000                |
| 1,100,001              | to       | 1,200,000               | 160,000                |
| 1,200,001              | to       | 1,300,000               | 165,000                |
| 1,300,001              | to       | 1,400,000               | 170,000                |
| 1,400,001              | to       | 1,500,000               | 175,000                |
| 1,500,001              | to       | 1,600,000               | 180,000                |
| 1,600,001              | to       | 1,700,000               | 185,000                |
| 1,700,001              | to       | 1,800,000               | 190,000                |
| 1,800,001              | to       | 1,900,000               | 195,000                |
| 1,900,001              | to       | 2,000,000<br>2,250,000  | 200,000                |
| 2,000,001              | to       | 2,500,000               | 210,000                |
| 2,250,001              | to       | 2,750,000               | 220,000                |
| 2,500,001<br>2,750,001 | to       | 3,000,000               | 230,000                |
| 3,000,001              | to       | 3,250,000               | 240,000                |
|                        | to       | 3,500,000               | 250,000                |
| 3,250,001<br>3,500,001 | to       | 3,750,000               | 260,000                |
|                        | to       | 4,000,000               | 270,000                |
| 3,750,001              | to       | 4,250,000               | 280,000                |
| 4,000,001              | to<br>to | 4,500,000               | 290,000                |
| 4,250,001<br>4,500,001 | to       | 4,750,000               | 300,000                |
| 4,750,001              | to       | 5,000,000               | 310,000                |
| 5,000,001              | to       | 5,500,000               | 320,000                |
| 5,500,001              | to       | 6,000,000               | 330,000                |
| 6,000,001              | to       | 6,500,000               | 340,000                |
| 6,500,001              | to       | 7,000,000               | 350,000                |
| 7,000,001              | to       | 7,500,000               | 360,000                |
| 7,500,001              | to       | 8,000,000               | 370,000                |
| 8,000,001              | to       | 8,500,000               | 380,000                |
| 8,500,001              | to       | 9,000,000               | 390,000                |
| 9,000,001              | to       | 9,500,000               | 400,000                |
| 9,500,001              | to       | 10,000,000              | 410,000                |
| 10,000,001             | to       | 10,750,000              | 430,000                |
| 10,750,001             | to       | 11,500,000              | 450,000                |
| 11,500,001             | to       | 12,250,000              | 470,000                |
| 12,250,001             | to       | 13,000,000              | 490,000                |
| 13,000,001             | to       | 13,750,000              | 510,000                |
| 13,750,001             | to       | 14,500,000              | 530,000                |
| 14,500,001             | to       | 15,250,000              | 550,000                |
| 15,250,001             | to       | 16,000,000              | 570,000                |
| 16,000,001             | to       | 16,750,000              | 590,000                |
| 16,750,001             | to       | 17,500,000              | 610,000                |
| 17,500,001             | to       | 18,250,000              | 630,000                |
| 18,250,001             | to       | 19,000,000              | 650,000                |
| 19,000,001             | to       | 20,000,000              | 670,000                |
| 20,000,001             | to       | 21,000,000              | 690,000                |
| 21,000,001             | to       | 22,000,000              | 710,000                |
| 22,000,001             | to       | 23,000,000              | 730 000                |
| 23,000,001             | to       | 24,000,000              | 750,000                |

# ANNEX "C" to APPENDIX I of PPA A. O. No. 13 - 96 CHART OF ACCOUNTS\*

The Chart of Accounts is designed for the following purposes:

- a. To properly classify financial transactions;
- To enable the preparation of informative financial reports;
   and,
- c. To facilitate the preparation of annual budgets and the evaluation of financial condition and results of operation

The accounts are essentially designed for the present and foreseeable operation and administration of an arrastre and stevedoring services. They are coded using the basic three-digit numbering system which is sufficiently flexible such modifications or additions can be incorporated therein without significantly changing the whole system classification. Additional numbers are also provided to identify subaccounts and classes of assets, revenue, expenses and ancillary items Proposed revisions of account titles and account codes should be submitted to PPA for approval and for possible adoption by the contractors.

Each contractor shall initially use only those accounts that are applicable to its situation and periodically modify them as changes in the scope of its activities may require in accordance with the prescribed accounts

The different subaccounts are grouped under the following major categories:

| a. | Asseta       |       | 100-199) |
|----|--------------|-------|----------|
| b. | Liabilities  | (code | 200-239) |
| c. | Reserves     | (code | 240-249) |
| d. | Equity       | (code | 250-299) |
| e  | Revenue      | (code | 300-349) |
| Í. | Expenditures | (code | 350-399) |

The Chart of Accounts provides for the use of the accrual method of accounting to ensure proper matching of cost and revenues

Use of Chart of Accounts as prescribed in the Annual Reporting System Manual per PPA M. O. No. 16-85.

|  | NG<br>Peso     | GROSS REVENUE  | AMOUNT OF BOND (Pesos)                           |
|--|----------------|--|--|
| 24,000,001   | to             | 25,000,000   | 770,000  |
| 25,000,001   | to             | 26,000,000   | 790,000  |
| 26,000,001   | to             | 27,000,000   | 810,000  |
| 27,000,001   | to             | 28,000,000   | 830,000  |
| 28,000,001   |                | 29,000,000   | 850,000  |
| 29,000,001 30,000,001                                    | to             | 30,000,000   | 870,000  |
|  | to             | 31,500,000   | 900,000  |
| 31,500,001   | to             | 33,000,000   | 930,000  |
| 33,000,001   | to             | 34,500,000   | 9 <b>60</b> ,000                                 |
| 34,500,001   | to             | 36,000,000   | 990,000  |
| 36,000,001   | to             | 37,500,000   | 1,020,000  |
| 37,500,001   | to             | 39,000,000   | 1,050,000  |
| 39,000,001   |                | 40,500,000   | 1,080,000  |
| 40,500,001   | to             | 42,000,000   | 1,110,000  |
| 42,000,001   | to             | 43,500,000   | 1,140,000  |
| 43,500,001   | to             | 45,000,000   | 1,170,000  |
| 45,000,001   | to             | 46,500,000   | 1,200,000  |
| 46,500,001   |                | 48,000,000   | 1,230,000  |
| 48,000,001   | to             | 50,000,000   | 1,280,000  |
| 50,000,001   | to             | 52,000,000   | 1,330,000  |
| 52,000,001   | to             | 54,000,000   | 1,380,000  |
| 54,000,001   | to             | 56,000,000   | 1,430,000  |
| 56,000,001   | to             | 58,000,000   | 1,480,000  |
| 58,000,001   |                | 60,000,000   | 1,530,000  |
| 60,000,001   | to             | 62,000,000   | 1,580,000  |
| 62,000,001   |                | 64,000,000   | 1,630,000  |
| 64,000,001   |                | 66,000,000   | 1,680,000  |
| 66,000,001   | to             | 68,000,000   | 1,730,000  |
| 68,000,001   | to             | 70,000,000   | 1,780,000  |
| 70,000,001   | to             | 74,000,000<br>78,000,000                                 | 1,855,000<br>1,930,000                           |
| 78,000,001   | to             | 82,000,000   | 2,005,000  |
| 82,000,001   | to             | 86,000,000   | 2,080,000  |
| 86,000,001<br>90,000,001                                 | to             | 90,000,000   | 2,155,000<br>2,230,000                           |
| 94,000,001<br>98,000,001<br>102,000,001                  | to<br>to       | 98,000,000<br>102,000,000<br>106,000,000                 | 2,305,000<br>2,380,000<br>2,455,000              |
| 106,000,001  | to             | 110,000,000  | 2,530,000<br>2,630,000                           |
| 116,000,001  | to             | 122,000,000  | 2,730,000  |
|  | to             | 128,000,000  | 2,830,000  |
| 128,000,001  | to             | 134,000,000  | 2,930,000  |
| 134,000,001  |                | 140,000,000  | 3,030,000  |
| 140,000,001<br>146 000,001<br>152,000,001<br>158,000,001 | to<br>to<br>to | 146,000,000<br>152,000,000<br>158,000,000<br>166,000,000 | 3,130,000<br>3,230,000<br>3,330,000<br>3,480,000 |
| 100,000,001  |                | 100,000,000  | 0,400,000  |

| • ( | CARGO HANDLII<br>(Pe:  |                            | GROSS REVENUE<br>)  | AMOUNT OF BOND<br>(Pesos)   |
|-----|--|----------------------------|---|---|
|     | 174,000,001<br>182,000,001<br>190,000,001<br>198,000,001<br>206,000,001<br>214,000,001 | to<br>to<br>to<br>to<br>to | 174,000,000<br>182,000,000<br>190,000,000<br>198,000,000<br>206,000,000<br>214,000,000<br>224,000,000 | 3,630,000<br>3,780,000<br>3,930,000<br>4,080,000<br>4,230,000<br>4,380,000<br>4,580,000 |
|     | 234,000,001<br>244,000,001<br>254,000,001<br>264,000,001<br>274,000,001                | to<br>to<br>to<br>to       | 234,000,000<br>244,000,000<br>254,000,000<br>264,000,000<br>274,000,000<br>284,000,000<br>300,000,000 | 4,780,000<br>4,980,000<br>5,180,000<br>5,380,000<br>5,580,000<br>5,780,000<br>6,000,000 |

Any bond requirement over \$200,000.000 gross revenue shall be subject to PPA Board approval.

# BALANCE SHEET ACCOUNTS

| ACCOUNT CODE  | ACCOUNT TITLE   |
|---|---|
|   | ASSETS  |
| 100-129   | Current Assets  |
| 101   | Petty Cash and Change Fund  |
| 103   | Cash on Hand  |
| 104 -   | Cash in Bank  |
| 111   | Short Trem Investment   |
| 112   | Notes Receivable  |
| 113   | Trade Accounts Receivable   |
| 113-1   | Allowance for Bad Debts   |
| 114   | Non Trade Accounts Recievable   |
| 115   | Advances to Officers and Employees  |
| 116   | Deposits  |
|   | Inventories   |
| 121   | Office Supplies   |
| 122   | Materials and Spare Parts   |
| 123   | Arrastre/Stevedoring Supplies   |
| 126   | Prepayments   |
| 128   | Other Current Assets  |
| 130-139   | Long Term Investments   |
|   |   |
| 131   | Long Term Investments   |
| 131<br>140-179  | Long Term Investments  Property and Equipment   |
| 140-179   | Property and Equipment  |
| 140-179<br>141  | Property and Equipment Land   |
| 140-179<br>141<br>142   | Property and Equipment  Land Building and Sheds   |
| 141<br>142<br>143   | Property and Equipment  Land Building and Sheds Cargo Handling Equipmet/Gears   |
| 141<br>142<br>143<br>144  | Property and Equipment  Land Building and Sheds Cargo Handling Equipmet/Gears Transportation Equipment  |
| 140-179<br>141<br>142<br>143<br>144<br>145                                    | Property and Equipment  Land Building and Sheds Cargo Handling Equipmet/Gears Transportation Equipment Motorpool Equipment/Tools  |
| 140-179  141 142 143 144 145 146  | Property and Equipment  Land Building and Sheds Cargo Handling Equipmet/Gears Transportation Equipment Motorpool Equipment/Tools Fire Fighting Equipment  |
| 140-179  141 142 143 144 145 146 147  | Property and Equipment  Land Building and Sheds Cargo Handling Equipmet/Gears Transportation Equipment Motorpool Equipment/Tools Fire Fighting Equipment Office Furniture, Fixtures & Equipments  |
| 141<br>142<br>143<br>144<br>145<br>146<br>147                                 | Property and Equipment  Land Building and Sheds Cargo Handling Equipment/Gears Transportation Equipment Motorpool Equipment/Tools Fire Fighting Equipment Office Furniture, Fixtures & Equipments Medical & Dental Equipment  |
| 141<br>142<br>143<br>144<br>145<br>146<br>147<br>148                          | Property and Equipment  Land Building and Sheds Cargo Handling Equipment/Gears Transportation Equipment Motorpool Equipment/Tools Fire Fighting Equipment Office Furniture, Fixtures & Equipments Medical & Dental Equipment Other Property & Equipment   |
| 141<br>142<br>143<br>144<br>145<br>146<br>147                                 | Property and Equipment  Land Building and Sheds Cargo Handling Equipmet/Gears Transportation Equipment Motorpool Equipment/Tools Fire Fighting Equipment Office Furniture, Fixtures & Equipments Medical & Dental Equipment Other Property & Equipment Accumulated Depreciation-Building & Shed Accumulated Depreciation-Cargo Handling   |
| 141<br>142<br>143<br>144<br>145<br>146<br>147<br>148<br>149                   | Property and Equipment  Land Building and Sheds Cargo Handling Equipmet/Gears Transportation Equipment Motorpool Equipment/Tools Fire Fighting Equipment Office Furniture, Fixtures & Equipments Medical & Dental Equipment Other Property & Equipment Accumulated Depreciation-Building & Shed Accumulated Depreciation-Cargo Handling Equipment/Gears Accumulated Depreciation-Transportation/  |
| 141<br>142<br>143<br>144<br>145<br>146<br>147<br>148<br>149<br>142-1<br>143-1 | Property and Equipment  Land Building and Sheds Cargo Handling Equipmet/Gears Transportation Equipment Motorpool Equipment/Tools Fire Fighting Equipment Office Furniture, Fixtures & Equipments Medical & Dental Equipment Other Property & Equipment Accumulated Depreciation-Building & Shed Accumulated Depreciation-Cargo Handling Equipment/Gears Accumulated Depreciation-Transportation/ Equipment Accumulated Depreciation-Fire-Fighting   |
| 141<br>142<br>143<br>144<br>145<br>146<br>147<br>148<br>149<br>142-1<br>143-1 | Property and Equipment  Land Building and Sheds Cargo Handling Equipmet/Gears Transportation Equipment Motorpool Equipment/Tools Fire Fighting Equipment Office Furniture, Fixtures & Equipments Medical & Dental Equipment Other Property & Equipment Accumulated Depreciation-Building & Shed Accumulated Depreciation-Cargo Handling Equipment/Gears Accumulated Depreciation-Transportation/ Equipment Accumulated Depreciation-Fire-Fighting Equipment Accumulated Depreciation-Office Furniture |
| 140-179  141 142 143 144 145 146 147 148 149 142-1 143-1  141                 | Property and Equipment  Land Building and Sheds Cargo Handling Equipmet/Gears Transportation Equipment Motorpool Equipment/Tools Fire Fighting Equipment Office Furniture, Fixtures & Equipments Medical & Dental Equipment Other Property & Equipment Accumulated Depreciation-Building & Shed Accumulated Depreciation-Cargo Handling Equipment/Gears Accumulated Depreciation-Transportation/ Equipment Accumulated Depreciation-Fire-Fighting Equipment   |

| ACCOUNT CODE           | ACCOUNT TITLE  |
|------------------------|--|
| 149-1                  | Accumulated Depreciation- Other Property & Equipment |
| 161                    | Appraisal Increment                                  |
| 161-1                  | Accumulated Depreciation- Appraisal Increment        |
|                        | •  |
| 180-199                | *Other *Assets                                       |
| 181                    | Equipment & Parts in Transit                         |
| 182                    | Organizational Cost                                  |
| 183                    | Construction in Progress                             |
| 191                    | SSS Claims Receivable                                |
| 192                    | Tax Withheld at Source                               |
| 192                    | •  |
|                        | LIABILITIES AND EQUITY ACCOUNTS                      |
| 200-299                | Current Liabilities                                  |
| 201                    | Accrued Salaries, Waes, Benefits                     |
| 202                    | Accrued Taxes, Interest & Expenses                   |
| 203                    | Taxes Withheld Payable                               |
|                        | Trust Liability - PPA Share                          |
| 204                    |  |
| 205                    | Loans Payable  |
| 206                    | Accounts Payable                                     |
| 207 ,                  | Income Tax Payable                                   |
| 20/8                   | SSS Premium Payable                                  |
| 249                    | Medicare & ECC Premium Payable                       |
| 210<br>211             | Pag-ibig Premium Payable                             |
| 211                    | Current Portion of Long Term Debt                    |
| 212                    | Claims Payable                                       |
| 2/13                   | Other Current Liabilities                            |
| ·                      |  |
| 220–229                | Deferred Credits                                     |
| 221                    | Deferred Credits                                     |
| 230-239                | Long Term Liabilities                                |
| 231                    | Long Term Liability                                  |
| 240-249                | Reserves   |
|                        |  |
| 25(1–29 <sub>1</sub> 9 | Capital and Retained Earnings                        |
| 25 <b>‡</b>            | Capital (For Single Proprietorship and               |
| •                      | partnership only)                                    |
| 251-1                  | Drawing Accounts                                     |
|                        |  |

| ACCOUNT CODE A C C O U N T T I T L E       |    |
|--|----|
| 255 Capital Stock Authorized Shares with A |    |
| Par Value P /Share;                        |    |
| Issued and Outstanding, Share              | es |
| 256 Premium on Paid in Capital             |    |
| 261 Revaluation, Surplus                   |    |
| 271 Retained Earnings                      |    |
| 281 Revenue & Expense Summary              |    |

# B. REVENUE AND EXPENSE ACCOUNTS

| ACCOUNT CODE 300-399  | ACCOUNT TITLE Revenue  |
|---|--|
| 301<br>302<br>303<br>304<br>311<br>315<br>318   | Arrastre Stevedoring Special Services Porterage Interest Income Gain on Sale of Assets Other Non-Service Income  |
| 340-349   | Direct Deductions to Revenue   |
| 341   | PPA Share  |
| 351-364   | Operating Expenses   |
| 351<br>352<br>353<br>354<br>355<br>356<br>357<br>358<br>359<br>360<br>361<br>362<br>363 | Salaries, Wages, Bonuses & Allowances Salaries and Wages- Overtime Employees Benefits SSS, Medicare, EC Fund & Pag-1big Medical Fuel, Oil & Lubricants Repairs and Maintenance Power, Light & Water Claims Depreciation equipment Rental Taxes & Licenses Security Services Field Supplies |
| 370-397   | General & Administrative Expenses  |

| ACCOUNT CODE | A-CCOUNT TITLE                          |  |  |  |
|--------------|---|--|--|--|
| 374          | Medical                                 |  |  |  |
| 375          | Stationery & Office Supplies            |  |  |  |
| <b>37</b> 6  | Performance Bond Premium                |  |  |  |
| 377          | Fuel, Oil & Lubricants                  |  |  |  |
| 378          | Repair and Maintenance                  |  |  |  |
| 379          | Professional fees                       |  |  |  |
| 380          | Rent                                    |  |  |  |
| 381          | Power, Light and Water                  |  |  |  |
| 382          | Postage, Tel. & Telegrams/Communication |  |  |  |
| <b>383</b>   | Travel and Transportation               |  |  |  |
| 384          | Security and Janitorial Services        |  |  |  |
| 385          | Insurance                               |  |  |  |
| 386          | Representation and Entertainment        |  |  |  |
| 387          | Training & Personnel Development        |  |  |  |
| <b>38</b> 8  | Advertisement & Promotion               |  |  |  |
| 389          | Association and Membership Fees         |  |  |  |
| <b>39</b> 0  | Donation and Contributions              |  |  |  |
| 391          | Subscription                            |  |  |  |
| 392          | Bad Debts                               |  |  |  |
| 393          | Commission                              |  |  |  |
| 394          | Depreciation                            |  |  |  |
| 395          | Meetings and Conferences                |  |  |  |
| 396          | Taxes and Licenses                      |  |  |  |
| 397          | Miscellaneous                           |  |  |  |

# PART III \_ FINANCIAL PROFILE

| and the same of th | Item 26 Balance Sheet December 31, 19 and 19 |             |   |   |  |  |
|--|--|-------------|---|---|--|--|
|  |  | 19_         | _19                                     |   | 19_19_   |  |
|  | SETS   |             |   | LIABILITIES & OWNERS/<br>STOCKHOLDERS' EQUITY |  |  |
| CURI   | RENT ASSETS                                  |             |   | CURRENT LIABILITIES                           |  |  |
| 101  | Petty Cash & Charge<br>Fund                  |             |   | 201 Accrued Salaries, Wages,<br>& Benefits    |  |  |
| 103  | Cash on Hand                                 |             |   | 202 Accrued Taxes, Interest & Expenses        | ***************************************  |  |
| 104  | Cash in Bank                                 |             |   | 203 TaxesWithheld Payable                     | manufactures and an analysis of the  |  |
| 111  | Short Term Invest.                           |             |   | 204 Trust Liability-PPA Share                 |  |  |
| 112  | Notes Receivable                             |             |   | 205 Loans Payable                             |  |  |
| 113  | Trade Accounts                               | <del></del> | ****                                    | 206 Accounts Payable                          |  |  |
|  | Receivable                                   |             |   | 207 Income Tax Payable                        |  |  |
| 113-   | 1 Allowable for Bad —                        |             | *************************************** | 208 SSS Premiums Payable                      | andrednightings makes asserted a   |  |
|  | Debts  |             |   | 209 Medicare & ECC Premium                    | and production of the control of the |  |
| 114  | Non-Trade Accounts                           |             |   | Premium Payable                               |  |  |
|  | Receivable                                   |             |   | 210 Pag-ibig Premium Payable                  |  |  |
| 115  | Advances to Officers                         |             |   | 211 Current Portion of Long                   | And desired the second  |  |
| 116  | Deposits                                     |             |   | Term Debt                                     |  |  |
| _  |  |             |   | 212 Claims Payable                            | -  |  |
|  | ntories :                                    |             |   | 213 Other Current Liabilities                 |  |  |
| 121  | Office Supplies                              |             |   |   |  |  |
| 122  | Spare Parts                                  |             |   | 214 Trust Liabilities                         |  |  |
| 123  | Arrastre/Stevedoring                         | *********** |   | VAT Output                                    |  |  |
| 400  | Supplies                                     |             |   |   |  |  |
| 126  | Prepayments                                  |             | ******                                  |   |  |  |
| 128  | Other Current Assets                         |             |   |   |  |  |
|  |  |             |   | TOTAL CURRENT LIABILITIES                     |  |  |
|  | TOTAL CURRENT ASSETS                         |             |   |   |  |  |
| 131  | Long Term Investment                         |             |   | DEFERRED CREDIIS                              |  |  |
|  |  |             |   | 221 Deferred Credits 231 Long Term Liability  |  |  |

|                                 |   | 1919               |   | 19          | _19  |
|---------------------------------|---|--------------------|---|-------------|--|
| PROPE                           | ERTY AND EQUIPMENT  |                    | RESERVES  |             |  |
| 141<br>142<br>143               | Land<br>Building & Sheds<br>Cargo Handling  |                    | OWNERS/STOCKHOLDERS EQUITY 252 Capital *  |             | productive and the state of the |
| 144<br>145<br>146               | Equipment/Gears Transportation Equipment Motorpool Equipmen Firefighting Equip  | t                  | 251-1 Drawing Accounts * 255 Capital Stock Authorized Share w/a per value of P Outstanding shares; issued and |             | Saucenters (14)  |
| 147                             | Office Furniture  |                    | outstanding shares  | <del></del> |  |
| 148                             | & Equipment<br>Medical & Dental ,<br>Equipment  |                    | 256 Premium on Paid-in Capita   | 1           | ativis de la constanta de la c   |
| 149<br>161                      | Other Property & Equipment Total Property & Equipment Less: Accum. Dep. Net of Property & Equipment Appraisal Increment Less: 161-1 Accum. Dep. on Appr. Increment TOTAL NET PROPERTY AND EQUIPMENT |                    | 261 Revaluation Surplus 271 Retained Farnings  TOTAL OWNERS/ STOCKHOLDERS EQUITY                              |             |  |
| 181<br>182<br>183<br>191<br>192 | R ASSETS Equipment & Parts in Transit Organization Cost Construction in Progress SSS Claims Receive Taxes W/held at So  | able               |   |             |  |
| 1                               | TOTAL OTHER ASSETS  | 5                  | TOTAL LIABILITIES & OWNERS/   |             |  |
| TOTA                            | AL ASSETS   | mence elemente e e | STOCKHOLDERS' EQUITY  | mer c       | \$ \$8844 \$25 \$25 \$27 \$1. T  |

<sup>\*</sup> For single proprietorship only

| Item 2/.   | Stalement | la | Income | and | Retained | d Earnings |
|------------|-----------|----|--------|-----|----------|------------|
| For the Pe |           |    |        |     |          | and 19     |

# NAME OF CARGO HANDLER STATEMENT OF INCOME AND RETAINED EARNINGS

|                     | FOR THE PERIODS ENDED DECEMBER 31, 19 and | 19   |   |
|---------------------|---|--|---|
| REVENUE             |   | 19   | 19  |
| 301                 | ARRASTRE                                  |  |   |
| 302                 | STEVEDORING                               |  |   |
| 303                 | SPECIAL SERVICES                          |  |   |
| 304                 | PORTERAGE                                 |  |   |
| 305                 | OTHER CARGO HANDLING REL. INCOME          | -  | apagadegiphan dilihak estikation (m.) m                   |
|                     | TOTAL REVENUE                             | ************************   |   |
| 341                 | LESS: PPA SHARE                           | entrages than high deals day with only or equive to the  | and product to the following                              |
|                     | GROSS INCOME                              |  | regardations and anneament                                |
|                     |   | and the same and t | Address of the A  |
| OPERATIN            | G EXPENSES                                |  |   |
| 351                 | SALARIES, WAGES, BONUSES & ALLOWANCES     |  |   |
| 352                 | SALARIES & WAGES-OVERTIME                 |  |   |
| 353                 | FMPLOYEES BENEFTIS                        |  |   |
| 354                 | SSS, MEDICARE, FC FUND & PAG-1BIG         |  |   |
| 355                 | MEDÍCAL.                                  |  |   |
| 356                 | FUEL, OIL, LUBRICANTS                     |  |   |
| 357                 | REPAÍRS AND MAINTENANCE                   |  |   |
| 358                 | POWER, LIGHT, & WATER                     |  |   |
| <b>359</b>          | CLAIMS                                    |  |   |
| 360                 | DEPRECIATION                              |  |   |
| 361                 | EQUIPMENT RENTAL                          |  |   |
| 362                 | TAXES & LICENSES                          |  |   |
| 363                 | SECURITY SERVICES                         | And the second state of th | Children ways and the                                     |
| 364                 | FIELD SUPPLIES                            | er venden vill frujtis och fril aftildenny upforhupti  | -   |
|                     |   |  |   |
|                     | TOTAL OPERATING EXPENSES                  | distriction desperantes and pro-   |   |
| GENERAL             | & ADMINISTRALLVI FXPENSES                 |  |   |
| 3/0<br>371          | SALARIES & WAGES-REGULAR                  | ك والإسالة الإسالة ويسالها أنه المالية والإسالة الإسالة والمالية والمالية والمالية والمالية والمالية والمالية  | with the transmission place and the sea part on the table |
|                     | SALARIES & WAGES-OVERTIME                 |  |   |
| 372<br>3 <b>7</b> 3 | EMPLOYEES BENEFITS                        | -  |   |
| 373<br>374          | SSS, MEDICARE, EC FUND & PAG-IBIG MEDICAL | ~  | and agricultural problems for the contract of the con-    |
| 374                 | STATIONERY & OFFICE SUPPLIFS              |  |   |
| 375<br>376          | PERFORMANCE, BOND PRIMIUMS                |  | بروروس المستونين الرواد                                   |
| 370                 | FUEL, OIL & LUBRICANTS                    |  | managarphistips server actions to                         |
| 377<br>378          | REPAIRS AND MAINTFNACE                    | -  |   |
| 376<br>379          | PROFESSIONAL FIES                         | to proceed and statement of the  |   |
| 380                 | RENT                                      |  |   |
| 200                 | TVEAT.                                    |  | the first problem of the second second second             |

| 381        | POWER, LIGHT & WATER   |  |  |
|------------|--|--|--|
| 382        | POSTNOE, TELEPHONE & TELEGRAMS   | Market Committee Committee   | Martin Martin State Comment of the   |
| 383        | TRAVEL & TRANSPORTATION  | Spindagath (New York States and Andrews  | THE REPORT OF THE PARTY OF THE  |
| 384        | SECURITY AND JANITORIAL SERVICES   | and approximate to have a positive   | <del>你~你们我们的你们</del> ***********************************   |
| 385        | INSURANCE  | Children free Street Street  | A CLEAN AND A STREET BOOK AND A STREET   |
| 386        | REPRESENTATION & EXTERTAINMENT   | ******************   | ・ からからはなるでは、はないのはないのかいない。  |
| 397        | TRATNING & PERSONAL DEVELOPMENT  | CAARLA AND REAL PROPERTY OF A PARTY OF A PAR | <b>年後の日本の日本の日本の日本の日本の一</b>   |
| ,388       | ADVERTISEMENTS & PROMOTIONS  | and deposit of the second section of the second   | Complete and to the second   |
| 389        | ASSOCIATION & MEMBERSHIP FEES  | 1-2-1-2-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1  |  |
| 390        | DONATION & CONTRIBUTION  |  |  |
| 391        | SURSCRIPTION  PAD DEPORTS  |  | A CONTRACTOR OF THE PARTY OF TH |
| 392<br>393 | RAD DEPTS  | Caba apales (g. 1-landing) and   | ACCORPORATIONS - SEALING   |
| 394        | COMMISSION DEPRECIATION  | TO THE THE PARTY PARTY PROPERTY AND  | THE OWNER WHILE TO STORE OF  |
| 395        | MERTINGS & CONFERENCES   | 207471.00344474.00744.0074.00  | ***  |
| 396        | TAXES & LISENCES   | - Silver I H Description of the Parish Property and the Parish Pa | * Charles Sand State Company of  |
| 397        | MISCELL ANFOUS   | · · · · · · · · · · · · · · · · · · ·  | activities and motives.  |
| 40 * ¥     | y 140 the dependence ≥ 18 ± 6 tendence   | E-chandred-chandringscontrates   | AND ADDRESS of the State of St |
|            | TOTAL GENERAL & ADMIN, EXPENSES  | nerijektirane etimologisk monte kadira   | A home despitation to the property as the con-   |
|            | TOTAL EXPENSES   |  |  |
|            | TORRY INTERNAL   | 10 1 ST 70 SEP 7 - 4 PERSONAL PROPERTY.  | ARREST CONTRACTOR CONT |
|            | NET OPERATING INCOME   |  |  |
|            | HAT 64 BURD ELLO TARBAMA   | Voltat despitet (-unglesid   | atili almusiki ippartimenti azmini   |
| OTHER IN   | COME (CHARGES)   |  |  |
| 311        | INTEREST - NET   | THE STATE PROPERTY OF THE PARTY  | selected a little fields and section of the  |
| 316        | NI SCELLANEOUS   | *>-Silvery destances and   | Seal Statement Melantement W   |
| 315        | GAIN ON SALE OF FIXED ASSETS   | Professional and Company   | भारतांक स्थापिक  |
|            | The state of the s | The second second  | explantion believed at the   |
|            | TOTAL NON OPERATING INCOME (CHARGES)   | -24-2000-ballon-ballonophica   | #AND CONTROL OF THE C |
|            | PROVISIONS FOR INCOME DAY  |  |  |
|            | 1101   | at met company to the in   | ANTHORNE CHINA   |
|            | NET INCOME (1088)  | <b>特别视为陈珊</b> 则  | 物機能補資施設和指点   |
|            |  |  |  |