

Bonifacio Drive, South Harbor, Port Area, Manila 1018, Philippines, P.O. Box 436, Manila, Philippines Tel. No. (0632) 527-8356, Fax No. (0632) 527-4855, http://www.ppa.com.ph

JUN 0 9 2014

PPA ADMINISTRATIVE ORDER

NO. 04 - 2014

All Port District Managers TO

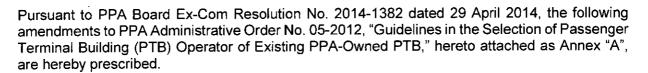
> All Port Managers And Others Concerned

AMENDMENTS TO PPA ADMINISTRATIVE ORDER NO. 05-2012, **SUBJECT**

ENTITLED "GUIDELINES IN THE SELECTION OF PASSENGER

TERMINAL BUILDING (PTB) OPERATOR OF EXISTING PPA-OWNED

PTBS"



All other provisions of PPA AO No. 05-2012 not affected by this Order shall remain valid and in full force.

This Order shall take effect fifteen (15) calendar days from its publication in the Official Gazette or in a newspaper of general circulation and a copy filed with the University of the Philippines Law Center.

JAN C. STA. ANA **General Manager**

Published in the Philippine Star - June 14, 2014

Effectivity Date June 28, 2014

experience full and sustained productivity, efficiency comfort, connectivity, safety and security.

MISSION

We commit to provide reliable and responsive services in our ports, sustain development of our port communities and environment and be a model corporate agency of the government.



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SECRETARY'S CERTIFICATE

I, ELSA L. HILARIO, duly designated Corporate Board Secretary of the Philippine Ports Authority (PPA), a government instrumentality attached to the Department of Transportation and Communications, created by virtue of Presidential Decree No. 857, as amended, with principal office at the 6th Floor PPA Head Office Building, A. Bonifacio Drive, South Harbor, Port Area, Manila, and having custody of the Board records of the PPA, do hereby certify:

That, during the 267th Executive Committee Meeting of the Board of Directors of the Philippine Ports Authority held on 29 April 2014 at the Board Room, 6th Floor, PPA Head Office Building, A. Bonifacio Drive, South Harbor, Port Area, Manila, the following Resolution was adopted:

Ex-Com Resolution No. 2014-1382

"RESOLVED, That on motion duly made and seconded, that the attached revised proposed amendments to PPA Administrative Order No. 06-2012 dated 25 October 2012, "Guidelines for the Selection of Passenger Terminal Building (PTB) Operator", hereto attached and incorporated by reference, be, as it is hereby approved."

IN WITNESS WHEREOF, I have signed this Secretary's Certificate this 29th day of April 2014, at the above-mentioned address.

ATTY. ELSA L. HILARIO Corporate Board Secretary

	The PTB Contract shall be awarded to the eligible bidder that offered the highest rental fee for the PTB for the entire duration of the contract and whose bid complies with all the requirements and limitations thereof.	Section 9. Criteria for the Award of PTB Contract	MAIN POLICY (PPA A.O. No. 05-2012)	ORIGINAL PROVISION
The minimum concession fee shall not be less than ten percent (10%) of the average annual gross income of the PTB at the port for the past three (3) years for the concession area covering all the spaces for passengers, the facilities and amenities therein, PLUS a minimum rental fee for the PTB to be determined by the Port Manager. For newly constructed PTBs or existing PTBs with no prior record of gross income, the minimum concession fee of the PTB at the port subject of bidding shall be determined and approved by the Port Manager concerned.	The PTB Contract shall be awarded to the eligible bidder that offered the highest concession fee for the PTB for the entire duration of the contract and whose bid complies with all the requirements and limitations thereof.	Section 9. Criteria for the Award of PTB Contract		AMENDED TO READ AS

Section 10. Percentage Government Share

The winning bidder shall remit to the Authority not later than the tenth (10th) day of every month, a government share on the gross income from passenger terminal fee, PTB parking fee and concessionaire contracts, which shall be at the rate of ten percent (10%)

Note: Section 10 of PPA A.O. No. 05-2012 was DELETED

(The winning bidder shall remit to the Authority a concession fee payable semi-annually (see Item Nos. 5 & 6 of the TOR).)

ORIGINAL PROVISION	AMENDED TO READ AS
BIDDING DOCUMENTS	
ANNEX "A" - INVITATION TO BID	ANNEX "A" - INVITATION TO BID
2. Bidders should have experience relative to operations and management of a Passenger Terminal Building. The shipping companies shall not be eligible to participate in the said bidding, either as a sole bidder or as a member in a joint venture. However, individual stockholders of the shipping companies are allowed to be a member of a joint venture provided that the individual share holdings shall not exceed 5% nor the aggregate share holdings of all such stockholders shall exceed 10% of the total shares of the corporation that will be formed if it will be declared the winning bidder. The description of an eligible bidder is contained in the Instructions to Bidders.	2. Bidders (company or any member of its Board of Directors, and all of its key officers) should have experience relative to the operation and management of a port terminal or complex, passenger terminal building (seaport, airport, passenger bus, railroad, logistics center, ctc.) Shipping companies that operate passenger vessels or combination (combo) passenger-cargo vessels shall not be eligible to participate in the said bidding, either as a sole bidder or as a member in a joint venture. However, individual stockholders of said shipping companies are allowed to be members of a joint venture provided that the individual share holdings shall not exceed 5% nor the aggregate share holdings of all such stockholders coming from one company shall be exceed 10% of the total shares of the companion that will be

CHIGHNE FRONDION	AMENDED O READ AS
ANNEX "B" - INSTRUCTIONS TO BIDDERS	ANNEX "B" - INSTRUCTIONS TO BIDDERS
4. Eligible Bidders	4. Eligible Bidders
Xxx	Xxx
Provided, that the shipping companies shall not be eligible to participate in the bidding of PTB, either as a sole bidder or as a member in a joint venture. However, individual stockholders of	Provided, that the shipping companies that operate passenger vessels or combination (combo) passenger-
the shipping companies are allowed to be a member of a joint	of PTB, either as a sole bidder or as a member in a joint
venture provided that the individual shareholdings shall not exceed five percent (5%) nor the aggregate shareholdings of	venture. However, individual stockholders of said shipping companies are allowed to be members of a joint venture
all such stockholders shall exceed ten percent (10%) of the total shares of the corporation that will be formed if it will be	provided that the individual shareholdings shall not exceed five percent (5%) nor the aggregate shareholdings of all such
declared the winning bidder.	stockholders coming from one company shall exceed ten percent (10%) of the total shares of the corporation that will be formed if it will be declared the winning bidder.

	ORIGINAL PROVISION		AMENDED TO READ AS
14.	The First Envelope shall contain the Eligibility Documents and Technical Bid.	14.	The First Envelope shall contain the Eligibility Documents and Technical Bid.
.A	Eligibility Documents	Ä	Eligibility Documents
	Xxx		Xxx
Techr	Technical Documents:	Techr	Technical Documents:
ω)	Statement of prospective bidder of all completed, ongoing and awarded but not yet started PTB, cargo handling and related contracts (E-Form 14).	3)	Statement of prospective bidder of all ongoing and awarded government and private contracts (E-Form 14).
Finan	Financial Documents:	<u>Finan</u>	Financial Documents:
6)	Bidder's computation of its Available Paid Up Capital/owner's equity for the Contract (APCC/OE) (E-Form 21)	0)	Bidder's computation of its Available Paid Up Capital/owner's equity for the Contract (APCC/OE) (E-Form 21)
	The APCC shall be at least equal to the paid up capital/owner's equity required for the PTB subject of bidding.		The APCC shall be at least equal to the paid up capital/owner's equity required for the PTB subject of bidding.
	FORMULA:		FORMULA:
	APCC/OE = Paid Up Capital/Owner's Equity per financial statements less paid up capital required for all existing PTB contract, cargo handling and related contracts.		APCC/OE = Paid Up Capital/Owner's Equity per financial statements less paid up capital required for all existing PTB contract, cargo handling and related contracts.

ORIGINAL PROVISION	AMENDED TO READ AS
Or, in lieu thereof, a commitment from a bank duly licensed by	
the Bangko Sentral Ng Pilipinas to extend to the prospective bidder a credit line if awarded the PTB contract the amount of which shall be at least equal to the paid up capital/owner's equity required for the PTB contract to be bid.	Note: The provision on Credit Line Commitment was deleted.
	NEW PROVISION:
	8) Bidder's computation of its Net Financial Contracting Capacity (NFCC) (E-Form 23)
	To ensure that the winning bidder is determined to be financially capable of entering into a contract, an NFCC requirement is hereby prescribed using the following formula:
	NFCC = K (Current Assets - Current Liabilities) - V
	Where
	K = 20, which is the prescribed factor for contracts of more than 2 years, as adopted from civil works projects;
	requirements for each PTB contract awarded or to be awarded.

Xxx		Xxx
23.4 The Financial Bid shall be considered non-complying and shall be rejected if the Financial Bid submitted provides a concession fee less than the minimum concession fee as specified in the bidding documents.	shall be considered non-complying and shall Financial Bid submitted provides a rental fee alling rental rate of the PTB at the port	23.4 The Financial Bid be rejected if the I less than the prev subject of bidding
Xxx		Xxx.
23. Opening and Preliminary Examination of Bids	Opening and Preliminary Examination of Bids	23. Opening an
Xxx		Xxx
Highest <u>concession fee</u> for the PTB per <u>year_inclusive</u> of 12% VAT for the entire duration of the contract (FB Form 2).	Highest rental fee for the PTB per square meter per month exclusive of 12% VAT for the entire duration of the contract (FB Form 2).	b. Highest rent exclusive of Form 2).
Xxx		Xxx
15. The Second Envelope shall contain the Financial Bid.	The Second Envelope shall contain the Financial Bid.	15. The Second
If the bidder submits a computation of its NFCC, the NFCC must be at least equal to the minimum concession fee for the PTB for the entire duration of the contract.		
AMENDED TO READ AS	ORIGINAL PROVISION	

ORIGINAL PROVISION	AMENDED TO READ AS
ANNEX "D" - TERMS OF REFERENCE	ANNEX "D" - TERMS OF REFERENCE
5. Rental Fee and Percentage Government Share	5. Concession Fee
5.1 The rental fee for the PTB shall be the amount committed in the financial bid of the winning bidder per square meter per month exclusive of 12% VAT.	5.1 The <u>concession</u> <u>fee</u> for the PTB shall be the amount committed in the financial bid of the winning bidder per year <u>inclusive</u> of 12% VAT.
The minimum rental fee shall not be less than the prevailing rental rate of the PTB at the port subject of bidding, including all the spaces for passengers, the facilities and amenities therein. (Note: The prevailing rental rate of the PTB at the port subject of bidding shall be determined by the BAC).	
5.2 The percentage government share on the gross income from the passenger terminal fee, PTB parking fee and concessionaire contracts shall be ten percent (10%) thereof.	Note: Item 5.2 of the TOR was deleted
6. Criteria for Award of PTB Contract	6. Criteria for Award of PTB Contract
6.1 The PTB Contract shall be awarded to the eligible bidder that offered the highest rental fee for the PTB for the entire duration of the contract and whose bid complies with all the requirements and limitations thereof.	6.1 The PTB Contract shall be awarded to the eligible bidder that offered the highest concession fee for the PTB for the entire duration of the contract and whose bid complies with all the requirements and limitations thereof.
Xxx	Xxx

8. Financial Obligations	8. Financial Obligations
8.1 The PTB Operator shall pay to the Authority the monthly rental fee for the PTB on or before the tenth (10 th) day of the following month.	8.1 The PTB Operator shall pay to the Authority the annual concession fee for the PTB payable semi-annually not later than the tenth (10 th) working day from the start of operations and every six (6) months thereafter.
8.2 The PTB Operator shall remit to the Authority not later than the tenth (10 th) day of every month, the committed government share on the gross income from passenger terminal fee, PTB parking fee and concessionaire contracts.	Note: Item 8.2 of the TOR was deleted
Xxx	Xxx
ANNEX "E" - TECHNICAL COMPONENT	ANNEX "E" - TECHNICAL COMPONENT
E-FORM 14 - (see Annex 1)	E-FORM – 14 (see Annex 1-a) - Amended Form
E-FORM - 21 (see Annex 2)	E-FORM – 21 (see Annex 2-a) - Amended Form
	E-FORM - 23 (see Annex 3-a) - New/Additional Form
ANNEX "F" - FINANCIAL COMPONENT	ANNEX "F" - FINANCIAL COMPONENT
FB FORM 1 (see Annex 3)	FB FORM 1 (see Annex 4-a) - Amended Form
FB FORM 2 (see Annex 4)	FB FORM 2 (see Annex 5-a) - Amended Form

ANNEX "G" - PRO-FORMA PTB CONTRACT Ģ shall, pay a rental fee for the PTB in the amount of granted by the AUTHORITY to the PTB OPERATOR, the latter Consideration - In consideration of the rights and privileges existing regulations. due shall bear interest and penalty charge in accordance with concessionaire contracts income from passenger terminal fees. PTB parking fees and shall be borne and paid for by the PTB OPERATOR. exclusive of the Value Added Tax (VAT) and the VAT due Any obligation of the PTB OPERATOR which is unpaid when back rentals and government share, if any, and for the PTB. The security deposit shall be applied for the payment of additional two (2) months rental, as security deposit for the amount equivalent to one (1) month advance rental and **OPERATOR** shall make a deposit with the **AUTHORITY** an thereon, including any subsequent increase thereof, if any It is further agreed that the consideration mentioned above is remit to the AUTHORITY ten percent (_10%_) of its gross ORIGINAL PROVISION - Upon signing of the Contract, the PTB . In addition, the PTB OPERATOR shall ANNEX "G" - PRO-FORMA PTB CONTRACT ÇJ granted by the AUTHORITY to the PTB OPERATOR, the due shall bear interest and penalty charge in accordance with Any obligation of the PTB OPERATOR which is unpaid when amount equivalent to six (6) months advance concession It is further agreed that the consideration mentioned above is existing regulations. six (6) months thereafter. the amount of latter shall, pay an annual concession fee for the PTB in Consideration - In consideration of the rights and privileges expenses and charges billed against the PTB OPERATOR for be applied for the payment of back fees, if any, and for the fee as security deposit for the PTB. The security deposit shall OPERATOR shall make a deposit with the AUTHORITY an shall be borne and paid for by the PTB OPERATOR. thereon, including any subsequent increase thereof, if any, (10 h) working day from the start of operations and every inclusive of the Value Added Tax (VAT) and the VAT due AMENDED TO READ AS - Upon signing of the Contract, the PTB payable semi-annually on the

upon the expiration or termination of the Contract

expenses and charges billed against the PTB OPERATOR for water, telephone and other utility services still remaining unpaid

water, telephone and other utility services still remaining unpaid upon the expiration or termination of the Contract

3	ORIGINAL PROVISION		AMENDED TO READ AS
22.	Suspension, Cancellation or Termination of Contract - The AUTHORITY may, without prejudice to other remedies against the PTB OPERATOR, extra judicially suspend, cancel or terminate this Contract on any of the following grounds:	22.	22. Suspension, Cancellation or Termination of Contract The AUTHORITY may, without prejudice to other remedies against the PTB OPERATOR, extra judicially suspend, cancel or terminate this Contract on any of the following grounds:
'n	Failure of the PTB OPERATOR to remit on due date to the AUTHORITY any two (2) monthly committed financial obligations.	ja p	Failure of the PTB OPERATOR to remit on due date to the AUTHORITY any two (2) semi-annual committed financial obligations.
	Xxx	·	Xxx

ANNEX - 1

STATEMENT OF COMPLETED, ONGOING, AND AWARDED BUT NOT YET STARTED PTB, CARGO HANDLING (CH) AND RELATED CONTRACTS

E Form – 14 (Existing Form to be amended)

5.	4.	Ċ	2.	COMPLETED (for the last five (5) yrs. or period as prescribed by the BAC)	Title of the PTB, CH and related Contract and Name of Party Contracted With
					Location of Port
					Type of PTB/Cargo Handling Service
					Contract Term (no. of years)
					Effectivity and Expiry Dates of the Contract
					Annual Average Throughput (Metric Tons, TEUs, or Units)
					Paid Up Capital Required

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		-			

Notes:

This statement shall be supported with:

- Copy of Notice of Award
 Copy of PTB, CH and related contracts
 Certification from the Government or Private Port Owner Concerned as to the annual volume of cargoes handled

(Name and Signature of Authorized Signing Official)	By:	(Name of Firm)	Please use additional sheet ii hecessary.
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ANNEX - 2

COMPUTATION OF AVAILABLE PAID UP CAPITAL/OWNER'S EQUITY FOR THE CONTRACT (APCC/OE)

The APCC/OE shall be at least equal to the paid up capital/owner's equity required for the PTB contract subject of bidding.

for the PTB contract subject of bidding.
FORMULA:
APCC/OE = Paid Up Capital/Owner's Equity per financial statements less paid up capital required for all existing PTB contracts, CH and related contracts awarded but not yet started.
(Name of Prospective Bidder) APCC is Php
OR COPY OF THE BANK CREDIT LINE COMMITMENT THE AMOUNT OF WHICH SHALL BE AT LEAST EQUAL TO THE APCC/OE REQUIRED FOR THE PTB CONTRACT TO BE BID.
(Name and Signature of Authorized Signing Official)
Date :

ANNEX - 3

FB FORM 1 (Existing Form to be amended)

FINANCIAL BID SUBMISSION FORM

	(Name of Company)
	(Address)
Date:	
	rperson Awards Committee NE PORTS AUTHORITY
Dear Sir:	
(Name & accordan and exar Contract government)	se to your "INVITATION TO BID" dated, the undersigned a Position in the Company) of (Name of Company), duly organized in ce with the laws of the Republic of the Philippines, after having been issued mined the Instructions to Bidders, Terms of Reference and Pro-forma PTB for the Lease, Management, Operation and Maintenance of PTB at the Port of, hereby submits the (proposed rental rate for the PTB and committed ent share on the gross income from passenger terminal fee and PTB parking tire duration of the contract).
Personal	y, and for and in behalf of the firm, I do hereby certify that:
a .	All the statements made in this Financial Bid and in the required attachments, altogether consisting of () pages which are consecutively numbered and signed in full by me on the bottom margins, are true and correct.
b.	This Financial Bid is made for the lease, management, operation and maintenance of PTB at the Port of
C.	The General Manager of the Philippine Ports Authority (PPA) or his duly authorized representative is hereby authorized to look into the books of accounts, documents, and other relevant records of our company, or to

secure certified copies of our company's financial statements filed with the Bureau of Internal Revenue, for the purpose of verifying and ascertaining our technical and financial capabilities as a PTB operator.

d. Any public official, surety company, bank, equipment manufacturer or distributor or any other person, firm or corporation is hereby authorized and requested to furnish any pertinent information requested by the Authority as necessary to verify the documents submitted regarding the competence and general reputation of the company.

I hereby agree that the venue of court action on any case(s) arising or resulting from the conduct of public bidding for the aforesaid PTB shall be filed exclusively in a proper court of the City/Municipality of (to be determined by the BAC).

I hereby guarantee the truth and correctness of the foregoing information and hold the firm and myself liable, criminally and civilly, for any misrepresentation or false statement made herein.

Very truly you	ırs,				,
(Name and Sig	nature of Authorized Sig	gning Official)			
REPUBLIC O	F THE PHILIPPINES]]s.s.			
SUBSCRIBE	D AND SWORN to Philippines, affiant exissued on	thibiting to n	ne his Commu	nity Tax Ce	201 in ertificate No.
			NOTA	RY PUBLIC	
Doc. No Page No Book No Series of					

ANNEX - 4

FB FORM 2 (Existing Form to be amended)

COPY OF THE PROPOSED RENTAL FEE

FOR THE PTB AT THE PORT OF _____ PER SQUARE
METER PER MONTH EXCLUSIVE OF 12% VAT FOR THE ENTIRE
DURATION OF THE CONTRACT

ANNEX 1-a

E Form – 14 (As Amended)

STATEMENT OF PROSPECTIVE BIDDER ONGOING AND AWARDED GOVERNMENT AND PRIVATE CONTRACTS

Ċη	4	ω	2			
5 .				•	ONGOING	Title of Contract and Name of Party Contracted With
						Location of <u>Service</u> <u>Area</u>
						Type of Service
						Contract Term (no of years)
						Effectivity and Expiry Dates of the Contract
						Paid Up Capital Required

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This statement shall be supported with:

- Copies of Notices of Award
 Copies of contracts

Please use additional sheet if necessary. (Name of Firm)

ANNEX 2-a

COMPUTATION OF AVAILABLE PAID UP CAPITAL/OWNER'S EQUITY FOR THE CONTRACT (APCC/OE)

The APCC/OE shall be at least equal to the paid up required for the PTB contract subject of bidding.	capital/owner's equity
FORMULA:	

APCC/OE	= Pa	aid l	Jp	Capital/	Owner's	Equ	ity	per	fina	ncia
statements	less	paid	up	capital	required	for	all	exis	ting	PTE
contracts, C	H an	d rela	ated	contrac	ts awarde	ed bu	ıt no	ot ye	t stai	rted.

(Name of Prospective Bidder) APCC is Php	
(Name and Signature of Authorized Signing Official)	
Date ·	

ANNEX 3-a

E Form – 23 (New/Additional Form)

COMPUTATION OF NET FINANCIAL CONTRACTING CAPACITY (NFCC)

To ensure that the winning bidder is determined to be financially capable of entering into a contract, an NFCC requirement is hereby prescribed using the following formula:

NFCC = K (Current Assets – Current Liabilities) – V

Where

- K = 20, which is the prescribed factor for contracts of more than
 2 years, as adopted from civil works projects;
- V = Value of all outstanding contracts or uncompleted portions of projects under on-going contracts, including awarded contracts yet to be started coinciding with the contract to be bid, capitalization and working capital requirements for each PTB contract awarded or to be awarded.

(Name of Prospective Bidder) NFCC is Php	-
(Name and Signature of Authorized Signing Official)	
Date:	

ANNEX 4-a

FINANCIAL BID SUBMISSION FORM

	(Name of Company)	
	(Address)	
Date:		
The Chairperson Bids and Awards Committ PHILIPPINE PORTS AUT PDO Address	HORITY	
Dear Sir:		
accordance with the laws and examined the Instru Contract for the Lease, M	ITATION TO BID" dated	after having been issued nce and Pro-forma PTB nce of PTB at the Port of
Personally, and for and in	behalf of the firm, I do hereby certify	that:
altogether cons	nts made in this Financial Bid and in the sisting of () pages signed in full by me on the botton	s which are consecutively
	Bid is made for the lease, man PTB at the Port of	agement, operation and
authorized repr	Manager of the Philippine Ports Autresentative is hereby authorized to	look into the books of

secure certified copies of our company's financial statements filed with the Bureau of Internal Revenue, for the purpose of verifying and ascertaining our technical and financial capabilities as a PTB operator.

d. Any public official, surety company, bank, equipment manufacturer or distributor or any other person, firm or corporation is hereby authorized and requested to furnish any pertinent information requested by the Authority as necessary to verify the documents submitted regarding the competence and general reputation of the company.

I hereby agree that the venue of court action on any case(s) arising or resulting from the conduct of public bidding for the aforesaid PTB shall be filed exclusively in a proper court of the City/Municipality of (to be determined by the BAC).

I hereby guarantee the truth and correctness of the foregoing information and hold the firm and myself liable, criminally and civilly, for any misrepresentation or false statement made herein.

Very truly yours,
(Name and Signature of Authorized Signing Official)
REPUBLIC OF THE PHILIPPINES CITY OFS.S.
SUBSCRIBED AND SWORN to before me this day of 201 in, Philippines, affiant exhibiting to me his Community Tax Certificate No issued on at
NOTARY PUBLIC
Doc. No; Page No; Book No; Series of

ANNEX 5-a

FB FORM 2 (As Amended)

COPY OF THE PROPOSED <u>CONCESSION</u> FEE

FOR THE PTB AT THE PORT OF _____ PER SQUARE

METER <u>PER YEAR INCLUSIVE</u> OF 12% VAT FOR THE ENTIRE

DURATION OF THE CONTRACT